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SPML INFRA STRIVES TOWARDS EXCELLENCE THROUGH COMPLIANCE WITH WORLD-CLASS QUALITY



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Share with us your company profiling and latest advances in your projects and services in brief.

SPML Infra Limited is India's leading infrastructure development company with focus on sustainable infrastructure development promoting access to essential services (water, electricity, sanitation, and municipal solid waste management) to all. With over 3 decades of experience & pan India presence, it has executed more than 600 projects and created significant value for the country, touching the lives of millions of people with provision of drinking water facilities, wastewater treatment, integrated sewerage network, better municipal waste management, power transmission & distribution and lighting up homes.

SPML Infra is among the World's Top 50 Private Water Companies as per the survey by Global Water Intelligence, London. SPML Infra's first Smart City Project at Vikram Udyogpuri, Ujjain is being developed as a global manufacturing and investment destination under the Delhi Mumbai Industrial Corridor (DMIC) scheme. This is first of its kind of a green field smart city which will have all

smart utilities connected with technology for seamless services. SPML has integrated its strengths in depth engineering, process technology, project management, resource management, apart from construction and commissioning. The projects executed by SPML have set new benchmarks in terms of modern construction and time management.

Give us your opinion on the industry using new trends for better, smart and efficient launches to deliver promising growth potentials.

The infrastructure development industry is getting bigger in India and innovation and technology are drivers for growth. The liberalization of policies and regulations with a deliberate strategy by the government to promote infrastructure development for sustained economic growth is yielding good results. There is huge demand for construction of large and more complex projects with precision in shorter durations.

The technology has advanced in all segments of life and there are new technologies available for infrastructure companies as well. The design engineering have transformed from being a flat format to 3-dimensional, which helped in minimizing errors and improving productivity during the execution period.

Discuss your future business plans and strategies of the company in various practices.

SPML Infra has recorded gross revenue of INR 21,101.87 million in the financial year 2017-18. The company has also registered a

healthy profit after tax (PAT) for the year at INR 529 million. It also strengthened its business competitiveness through an increase in the pre-qualification limit for water infrastructure business by achieving revenue of INR 12,000 million. At present, SPML Infra has an order book of approximately INR 69,000 million which will help us in steady topline and improved bottom-line growth. With several schemes initiated by the government for developing infrastructure for water supply and power distribution, we are expecting to add new projects in this segment.

What are your views on the budget announced for the industry and give us a few details on the related financial ambitions as a key player.

Budget 2018 presented an encouraging outlook for a wider segment of industries as the Finance Minister has taken a long term view by focusing on the development of agriculture, healthcare, education and infrastructure sector. The thrust on job creation through rural and infrastructure development projects will improve income levels leading to increase in economic activity and growth. Promoting digital economy by allocating funds towards creating digital infrastructure, increasing cashless payments and building smart cities is encouraging.

The INR 1, 94,280 million allocation for water supply projects under AMRUT schemes will help in providing drinking water facilities to urban and semi urban households. The increase from INR 2,00,000 million to INR 4,00,000 million for irrigation projects and dedicated micro irrigation fund of INR 50,000 million will help the agriculture sector with good production and subsequent growth in economy.

Is there is anything that you would like to share with your audience at large - the motives and principals of the company to remain competitive in the near future.

In its 36 years of existence, the company has acquired a thorough understanding of water and power sector. With a number of water projects in different states, SPML Infra provides drinking water facilities to almost 40 million people in India. The company's extensive experience and knowledge of the water sector has led it to become the top water management companies in the country and among the World's Top 50 Private Water Management Companies.

The vision for growth is driven by operational compliance, quality of service, efficient project execution and continuous business process improvements. SPML Infra strives towards excellence in all operations through compliance with world-class quality systems in its specific field of activities, ensuring a continuous improvement in project execution and quality management. ■

