

# C&A

**Construction And  
Architecture Magazine**

R.N.I. NO. MAHENG/2008/32890 • Vol. 10 Issue 3 • March-April 2018 • ₹150

**Newscast**

**Budget 2018**

**Construction Machinery**

**Roofing Special**

**Pre & Post Events**

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# An EPC Planner: Posing Prime Players & Projects

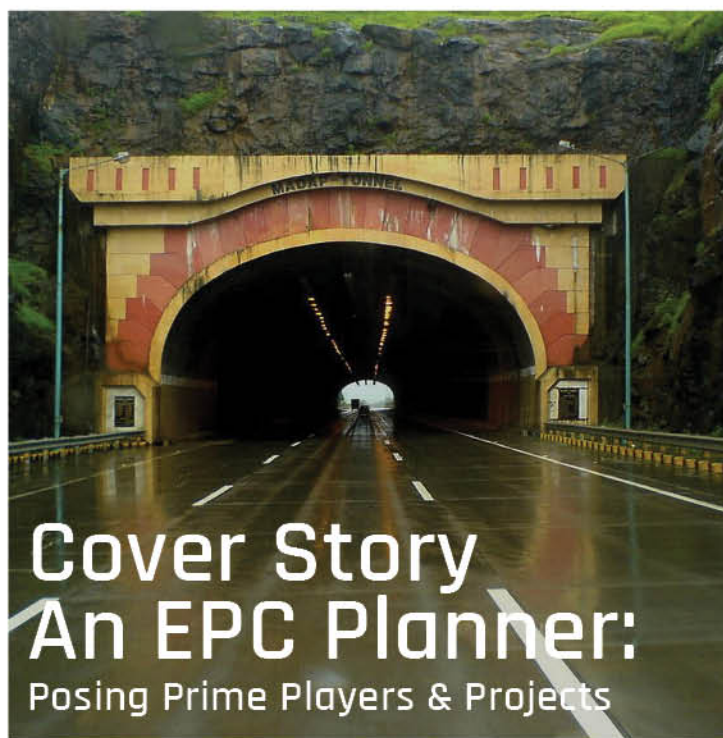




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## DELIVERING SUSTAINABLE INFRASTRUCTURE: **POTENTIAL EPC PERFORMER!**



There is huge opportunity for EPC sector as the government is focusing on robust economic growth with big push of infrastructure development. A holistic approach will only serve promising results.

**Subhash Sethi**

Chairman,  
SPML Infra Limited.

**Share with us your impact reactions on the EPC (Engineering, Procurement, and Construction) market for the current year, estimating the relative growth and demand potentials.**

The Indian economy is growing at about 7-7.5 per cent and is among the fastest growing major economy in the world. In order to boost development, keeping pace

with urbanization and to reduce poverty, India needs to grow at around 9 to 10 per cent for the next several years. According to the World Bank, in 1990 India's per head GDP was \$380, a little higher than China's \$315. By 2016, the same figure for China has reached \$6,900; in contrast, India's figure was \$1,861. India has the potential to perform better and with government's focused initiatives towards infrastructure development will certainly help in the growth of EPC industry.





**Tell us about your recent recognized and on-going mega projects, also the recent award-winning projects (e.g your core execution strength and expertise in providing integrated turnkey solutions) / views on the current promising trends of the Industry.**

SPML Infra is among the leading EPC companies in India that has successfully delivered large number of projects in water and wastewater, sanitation and solid waste, power generation, transmission & distribution and civil infrastructure sectors over the years. Presently, SPML Infra is executing more than 40 EPC projects for water supply and distribution management, irrigation, wastewater treatment, sewerage network, power transmission, distribution and rural electrification across India.

**Some of key projects under execution are:**

- Phase 2 of Saurashtra-Narmada Avtaran Irrigation (SAUNI) Yojana that envisage to irrigate 1.8 million hectare of land in Saurashtra, Kutch and north Gujarat.
- SPML Infra's first Smart City Project at Vikram Udyogpuri, Ujjain is being developed as a global manufacturing and investment destination under the Delhi Mumbai Industrial Corridor (DMIC) scheme.
- SPML Infra is executing urban water supply projects for improvement in water distribution network in Delhi for Mehrauli & Vasant Vihar and adjoining areas covering around 50,000 house service connections.
- SPML Infra is also executing 6 important ADB funded 24X7 urban water supply projects in Karnataka in the cities: Bellary, Raichur, Haveri, Hospet, Gadag-Betageri, and Sindhanur to serve a combined population of about 1.3 million.
- SPML Infra has earlier completed Cauvery Water Supply Scheme for Bengaluru City with 500 MLD modern pumping station that has helped the water utility to provide drinking water facilities to over two million residents of new Bengaluru areas.
- SPML Infra is going to complete the underground sewerage network for the entire city of Mira Bahayandar in Maharashtra.

**What is your business plan, in terms of expansion and**

**development, for the progressive year-2018?**

SPML Infra is focusing on completing the current projects on time and looking for about 10-15% top line growth in this fiscal. We have plans to expand our water, wastewater, irrigation and power business across India and we are bidding for selected projects in these segments. Currently we have around Rs. 6,700 crore worth of order book and we are looking forward to adding few new high value projects to our kitty this year. Considering the niche position we have created in the water and power segment, we intend to use it to our advantage. In essence, our business plan for the year is to maximize our strengths to achieve the overall objective.

**How would you predict the year 2018, along with giving reaction on the budget announced for the industry, in terms of the market opportunities for remaining competitive?**

The Budget addressed social sector priorities and a clear plan to boost infrastructure. It recognizes the role of "Infrastructure sector" as growth driver of the economy with an estimated investment requirement of massive INR 50 lakh crore.

**Is there is something you would like to share with your audience at large, as in discussing your trade principals and motives?**

As per our growth strategy, we shall be more focused on projects in India as well as global projects in the power and water segments only. Having professional and competent team makes it even easier for us to be flexible to the needs of our clients or scope of services at a competing price with international execution quality. ■