



# INVESTOR PRESENTATION

April 2025



SPML INFRA LIMITED

[www.spml.co.in](http://www.spml.co.in)

This document contains statements about expected future events and financial and operating results of SPML Infra Limited, which are forward-looking. By their nature, forward-looking statements require the Company to make assumptions and are subject to inherent risks and uncertainties. There is significant risk that the assumptions, predictions and other forward-looking statements will not prove to be accurate. Readers are cautioned not to place undue reliance on forward-looking statements as a number of factors could cause assumptions, actual future results and events to differ materially from those expressed in the forward-looking statements. Accordingly, this document is subject to the disclaimer and qualified in its entirety by the assumptions, qualifications and risk factors referred to in the management's discussion and analysis of the SPML Infra Limited.



# Company Overview



India's Leading Integrated Water Management Company with

# Key focus on Water Wastewater & Energy Infrastructure Development



**4+ decades of experience**  
coupled with a **national presence**



Successfully completed **700+ turnkey**  
**projects in Water and Power**  
across India



Expertise in facilitating Turnkey end to end **Water**  
**& Wastewater Management, and**  
**Energy Solutions**



An ISO – **9001:2015;14001:2015;**  
**45001-2018** certified company



Delivering Drinking Water Facility to  
**50 Million+ people**



**Ranked No. 14 among World's Top 50**  
**Private Water Companies** – Global Water  
Intelligence, London



Focused on margin accretive  
**Water Segment**

## Marquee Clients



Delhi Jal Board



National Mission for Clean Ganga



Jal Jeevan Mission

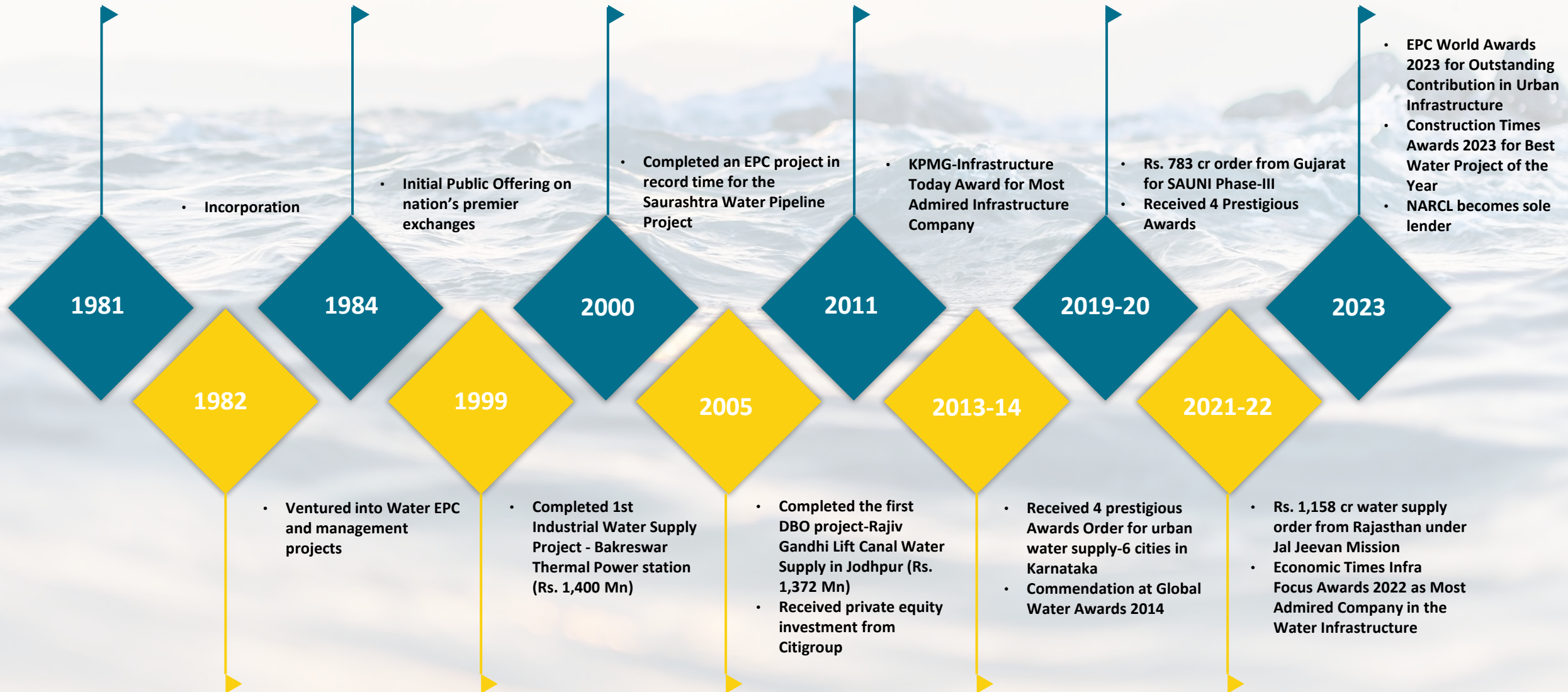


PHED-Rajasthan



Bangalore Water Supply and  
Sewerage Board





# Recognitions for Exemplary Project Executions

EPC World Awards 2023 for Outstanding Contribution in Urban Infrastructure (Water Project)

Construction Times Awards 2023 for Best Water Project of the Year  
Most Impactful Water Management Leader 2023 to SPML Infra Vice Chairman

The Economic Times Infra Focus Awards 2022 as Most Admired Company in Water Infrastructure

Indian Achievers Award 2022 for Business Leadership to SPML Infra Chairman



The Economic Times Most Promising Business Leaders of Asia 2018 Award to SPML Infra Chairman, Mr. Subhash Sethi

Award for Outstanding Contribution in Completion of SAUBHAGYA Scheme in Bihar - By Hon'ble Chief Minister of Bihar

Zee Business Dare to Dream Awards 2018 for Company of the year – Infrastructure

Certificate of Appreciation for Outstanding Performance in SAUBHAGYA Scheme in Patna District, Bihar

ET Now-Water Leadership Awards 2018 for Excellence in Water & Wastewater Management – World CSR Day

50 Most Impactful Leaders in Water & Water Management Awards 2018 to SPML Infra Chairman – World CSR Day

India's Most Ethical Companies Award 2017 – World CSR Congress

Aqua Foundation Excellence Award 2017 for Valuable Contribution in Infrastructure Development in India



Skoch Awards 2020 – Order of Merit Certificate for Kanpur Sewerage System

ASSOCHAM Energy Excellence Awards 2019 for Rural Electrification

CIA World Construction & Infra Award 2019 as Best Company in Water Management - EPIC Media

Smart Water & Waste World Award 2019 for Decentralized Sewerage System in Mira Bhayander, Maharashtra

ASSOCHAM Water Management Excellence Awards 2019 as Best Water Management Practices



Construction Times Award 2017 for Best Executed Technology used for Water Management Project

CIA World Builders & Infra Awards 2017 for Best Water Management Company of the year – EPIC Media Group

Frost & Sullivan India Awards 2016 as India Water & Waste Water Management Competitive Strategy Innovation & Leadership

Construction Times Awards 2016 for Best Executed Wastewater Project of the Year

Fortune India Next 500 Awards 2016 as 'One of the Giants of Tomorrow' – Fortune Magazine

CBIP Award 2016 for Optimum and Efficient Utilization of Water Resources - CBIP



# Experienced Board of Directors



**Subhash Sethi** *Chairman*

In the past over four decades, he has worked passionately with his mission to create enduring value for the country. Under his leadership, SPML Infra went on to establish itself as a leading Engineering and Infrastructure Development organization with about 700 completed projects. He is recognized as industry leader and serves as Chairman in expert Committees' of industries' associations like CII, Indian Chamber of Commerce etc. His valuable contributions in infrastructure development have been recognized widely and he has received several prestigious awards including Economic Times Asian Business Leadership Award.



**Sushil Sethi Jain** *Vice Chairman*

He has been instrumental in leading SPML Infra in water & wastewater, municipal sewerage network, pipeline rehabilitation, municipal solid waste management and other verticals. He holds honorary & prestigious offices in various social and economic and community development organizations. For his valuable contributions in infrastructure development in the country, he has been conferred with several prestigious awards including Infrastructure Person of the Year Award.



**Manoj Digga** *Executive Director Commercial & CFO*

He brings over 33 years of extensive experience in Finance, Accounts, Taxation, and Corporate Finance Transactions, including Equity and Acquisitions. He is a qualified Chartered Accountant, Company Secretary, and Cost Accountant, with a proven track record of expertise in navigating complex financial landscapes and executing high-value businesses.



**T.V. Rangaswamy** *Nominee Director*

He has over 30 years of experience in capital markets with leading companies. He has held key positions in BSE and NSE, ICICI, Reliance and Edelweiss among others. He has a good understanding of legal and regulatory framework and is a Commerce Graduate and Member of the Institute of Cost and Works Accountants of India.



**Arundhuti Dhar** *Independent Director*

She has experience in HR, Banking, Finance, Trade, EPC, Infrastructure and Property Management. She has held key positions in American Express Bank, HDFC Bank and IL&FS Property Management Ltd. She is a St. Xavier's College alumnus



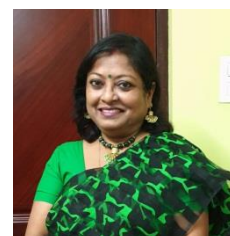
**T.S. Shivashankar** *Independent Director*

He is a Financial Service professional with 30+ years experience. He is a Managing Director, Rohatyn Group and was earlier with Citibank leading Private Equity, Capital Markets, Corporate Finance and Treasury. He has completed B.Tech from IIT Madras and MBA from IIM Lucknow



**Mahendra Pal Singh** *Independent Director*

A retired official from the Government of Japan, has extensive infrastructure experience. As Chief of Development Operations at JICA, he managed Japanese aid for major Indian projects, including metro systems and the Western Dedicated Freight Corridor, and played a vital role in establishing IITs and AIIMS.



**Nita Karmakar** *Independent Director*

She is PGDBM in Finance from IIM Kolkata, has over 40 years of experience in corporate affairs and government relations. She has worked at L&T, BHEL, and CII excelling in finance, corporate management, corporate affairs, project management, and marketing, with strong analytical and crisis management skills.


**Abhinandan Sethi** *Chief Operating Officer*

He spearheads the initiatives in Water and Power projects providing leadership in the areas of business planning and development, financial planning & policies, project and operational management, setting up of the policies and procedures, and handling complete project management. He is an alumnus of La Martiniere for Boys, Calcutta, holds a Bachelor of Science in Business Administration from Boston University, USA, and is currently pursuing an MBA at London Business School.


**Malay Kanti Chakraborti** *Executive VP*

He has more than 32 years of experience in the field of management and procurement with Batliboi, Andrew Yule, VTS and has hands on experience in project management. He has a B. Tech (Mechanical) Degree


**Sujit Kumar Jhunjunwala** *VP – Fund Management and Banking*

He is a CA and has 29+ years of experience in corporate finance, fund management, and banking operations. He specializes in securing financing, optimizing capital structure, managing banking relationships, ensuring compliance, and overseeing credit ratings and audits. His expertise strengthens the organization's financial strategy and growth.


**Vikas Sharma** *VP – Finance and Accounts*

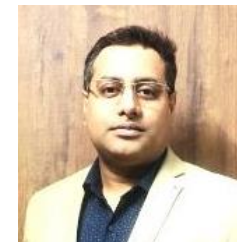
A CA & CS and PGCP from IIM Indore, has 23 years of experience in finance, accounting, and banking operations. He specializes in cash flow management, liquidity planning, banking relations, and vendor management. His expertise ensures efficient financial operations, compliance, and strategic financial planning for the organization.


**Sumit Bhattacharya** *CHRO*

He has more than 25 years of experience in human resources, talent management, total rewards, learning and OD, HR process automation etc. He has an MBA in HR, Diploma in talent management from XLRI, and Diploma in Communication Strategy from Toronto University.


**O. Vishveswaraiah** *VP – Projects*

He has more than 35 years of diverse experience in structural engineering and execution – currently leading the KUIDFC and BWSSB Projects. He has M.E. (Civil Engineering) degree.


**Partha Roy** *VP – Legal & Contracts*

He has 20 years of multi-sector experience in management advisory and effective supervision of legal affairs encompassing legal operations, devising strategy, risk mitigation and litigation management. He has a degree of Legum Baccalaureus (Bachelor of Legislative Law).



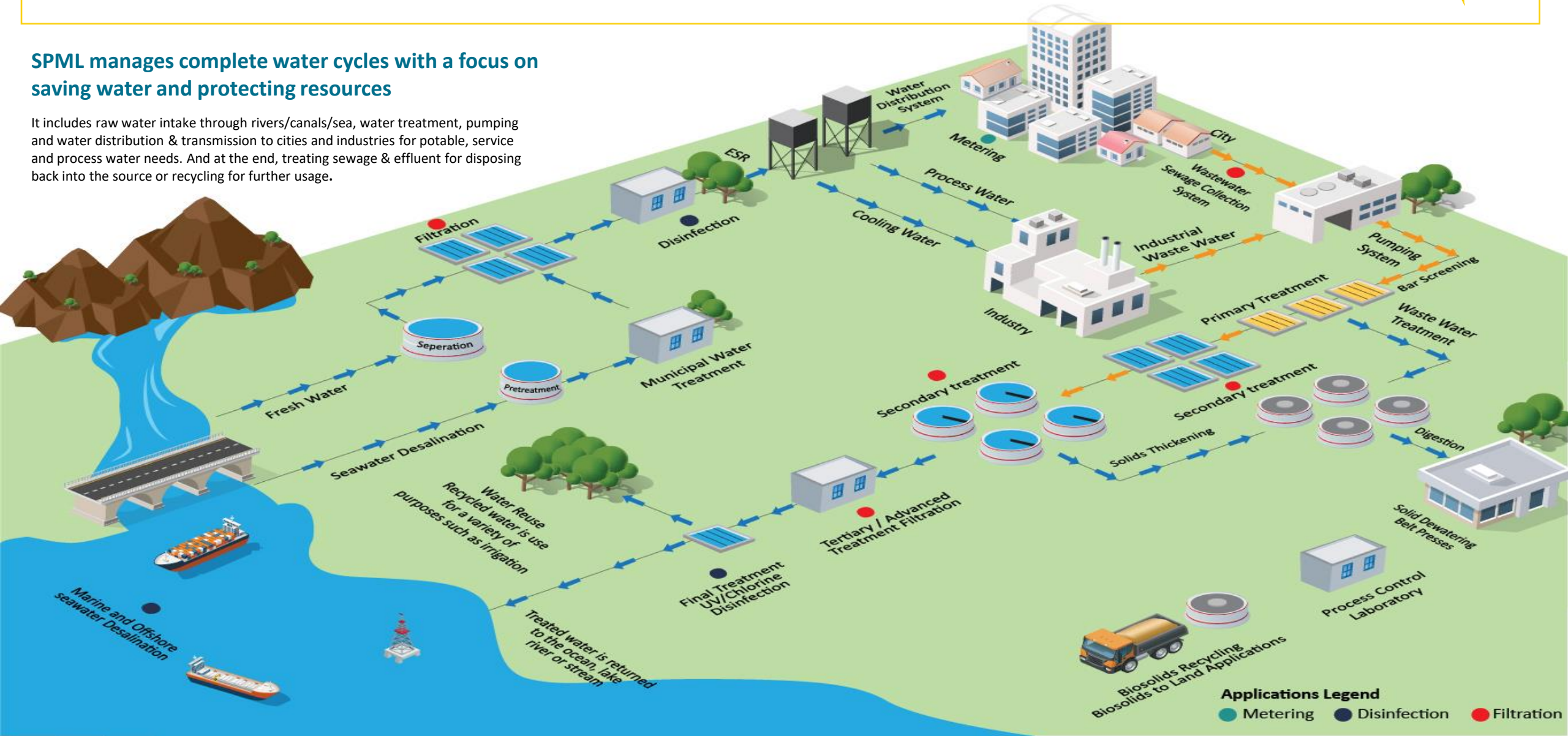
# Business Overview



# Robust Business Model

## SPML manages complete water cycles with a focus on saving water and protecting resources

It includes raw water intake through rivers/canals/sea, water treatment, pumping and water distribution & transmission to cities and industries for potable, service and process water needs. And at the end, treating sewage & effluent for disposing back into the source or recycling for further usage.





# Business Segments

## Maintaining Energy Flow Through the Strength of BESS



SPML's qualifications enable it to excel in BESS opportunities, showcasing its expertise in supporting renewable energy and sustainable power infrastructure.

Focus remains on margin accretive  
'River to Reservoir' segment



**River to Reservoir**



**Reservoir to Tap**



**Home to River**

# Securing India's Water Future through our business solutions

Superior Execution Track Record  
in Water EPC Sector *(Till Date)*



## Water Supply and Distribution

~Rs. 1,150 cr, Isarda Dam, Rajasthan  
Drinking Water Supply and Management projects

**10 years in O&M**  
Water supply projects

**More than 300 km, 1500+ mm diameter Pipeline project**

**City distribution management experience of up to 1 Mn population**

**All civil works related to water supply projects- treatment plant, overhead reservoir, underground reservoir, intake etc**



## Water & Wastewater Treatment & Management

**Up-to 35 MLD**  
Common Effluent Treatment Plant

**Up-to 240 MLD**  
Sewage Treatment Plant

**Water treatment plant projects of up to 200 MLD capacity (expected to go up to 500 MLD in the future)**

**Trenchless sewer rehabilitation projects of 25 km and up to INR 200 crores contract value**

**Sewerage network projects of length 200 km**



# Key Focus Areas

## Build a Robust Order book

*Bid for fewer but larger projects with high margin fully funded and easy to execute*



## Efficient mgmt. of Debtor Days

*Focus on Cash Rich States*



## Robust selection of sub-contractors

*Basis their local presence, financial prowess and work execution ability*



## Risk Averse

*Applying Escrow Mechanism to reduce strain on working capital*



## Improving Profitability

*Bid for high growth and better margin projects*



## Favourable Commercial Terms

*Reviewing detailed project reports (DPR) to minimize disputes over scope of work*



## Cost Optimization

*Execution of projects on sub-contract basis to eliminate bank guarantee, no execution delays, avoid penalties  
Technology driven process' for improving efficiency and reducing costs*







# Water Sector Outlook



# India

has a great opportunity to increase water supply infrastructure to meet growing demand

India faces a large gap between current supply and projected demand

**Demand**

1,498 Bn M<sup>3</sup>

**2030**

**Supply**

744 Bn M<sup>3</sup>

India water usage composition in 2030



## GROWTH TRIGGERS

Robust Industrial Growth



Disruption in Water Cycle



Unsustainable use of water resources



Rise in urban population and inadequate water supply situation



Increased requirement from irrigation and agriculture sector



Quality and Accessibility of water



# Fueling Water Sector Growth

## Flagship Programs

### Jal Jeevan Mission (Urban)

Exclusive Budget – Rs.2.87 lakh cr  
2021-2026



### Jal Jeevan Mission (Rural)

Outlay – Rs.3.6 lakh cr  
2019-2024



### Amrut 2.0

Massive Allocation Rs.2.99 lakh cr  
5 Years



### Namami Gange

Flagship Wastewater Treatment Program  
Rs.20,000 cr



Considering the entire execution of the aforesaid schemes in 10 years, there is a visibility of business of approx. Rs. 1 lakh cr every year, most of which the company is qualified

The company is targeting Rs. 2000-4000 cr high margin projects in the aforesaid business annually to sustain its profitability and growth

Currently tenders worth Rs. 10,000 cr are active in the market

## To be implemented in 2-3 years



### Pradhan Mantri Krishi Sinchayee

Yojana- Har Khet ko Pani  
Rs.93,068.56 cr



### Dam Rehabilitation and Improvement Project

(DRIP) Phase 2 & 3  
Rs.10,211 cr



### Atal Bhujal Yojana

Rs.6000 cr

### National Watershed Project

Rs.2,142 cr

### National River Linking Project

Rs.4,000 cr for 2024-25

# BESS Overview





# Energy Market Overview

## Pre-qualification to participate in BESS Tenders

### Battery Energy Storage Systems (BESS):

- **Projections:** As per Central Electric Authority (CEA), and National Electricity Plan (NEP)
  - By 2026-27: India will need about **34.72 GWh** of energy storage capacity specifically from BESS.
    - Estimated Market Size: **~USD 8.4 Billion**
  - By 2031-32: This is expected to increase to **236.22 GWh** from BESS.
    - Estimated Cumulative Market Size: **~USD 57 Billion**
  - By 2047: The requirement will rise to **1,840 GWh** from BESS due to expanded renewable energy integration to meet the net-zero emission targets.
    - Estimated Cumulative market size: **~USD 443.4 Billion**
- **Drivers:**
  - Grid stability and renewable energy integration.
  - Energy Storage Obligations (ESO).

SPML has necessary **pre-qualifications** to actively participate in **Battery Energy Storage System (BESS) annuity tenders**. This reflects SPML's ability to meet the stringent technical, financial, and operational requirements essential for bidding on such projects. These qualifications highlight the company's expertise in the growing field of energy storage, ensuring it is well-positioned to support large-scale renewable energy initiatives and contribute to the evolving needs of sustainable power infrastructure.



# Enters into India's Next Big Energy Revolution with Grid-Scale BESS Rollout in Exclusive Collaboration with Energy Vault




Leading infrastructure development company with specific focus on India's water and energy infrastructure sector




NYSE listed global leader in sustainable energy solutions


## Expected Outcome:

- 
- The agreement aims to accelerate the manufacturing and deployment of Energy Storage Systems in India by facilitating a technology transfer to SPML.
  - This partnership will boost India's green energy sector by SPML using Energy Vault's B-VAULT BESS innovative technology and VaultOS EMS software with increased availability of **reliable** and **low-cost clean energy** for customers across India
  - Strengthening SPML's position in India's BESS market, expanding its market presence and revenue base, and establishing it as a prominent player


## Enables SPML:

- 
- To deploy multi-GWh of BESS, supporting India's renewable energy growth, with at least **500 MWh** in the next **12 months** and **30-40+ GWh** over **10 years**.
  - To leverage **localized manufacturing** and **market expertise** to enhance competitiveness in India's growing energy storage market as well as contract manufacturing for Energy Vault's global business.

## BESS Technology features:

- 
- Suite of fully integrated battery energy storage solutions designed for **reliability, flexibility** and **energy sustainability**
  - The innovative enclosure offers flexibility for 2–8-hour solutions with battery and inverter choices, plus **AC-** and **DC-coupled** configurations for seamless project integration
  - Enhanced safety and cybersecurity, combined with native **VaultOS EMS** integration and competitive pricing, meet customer needs

## Sector Tailwinds:

- 
- Increasing demand for energy storage
  - Government policies mandating at least **10% battery storage** capacity in new solar and wind power projects

**Collaboration poised to solidify SPML Infra's position as leading player in Indian BESS Market**



## BESS - How is it related to the EPC Power projects and thus related to the projects being executed by SPML

In the traditional EPC Power Projects, SPML has primarily been executing Grid Scale Substation and Rural Electrification Projects. The following is the relative comparison between Traditional Power EPC Projects and BESS Projects.

Segments	Traditional Power Projects	BESS Projects	Difference
Engineering	Engineering Activities includes Equipment Sizing, SLD, Layout, Civil Designs etc.	Engineering Activities includes Equipment Sizing, SLD, Layout, Civil Designs etc.	Same no change.
Procurement	Procurement of All components like Transformers, Breaker, Cables, PLC-SCADA etc from OEM	Procurement of All components like Transformers, Breaker, Cables, PLC-SCADA etc from OEM. Additional procurement – DC Container & PCS	Scope remains same but SPML intends to assemble DC Containers and supply the product thus integrating value chains instead of buying from assemblers and losing margin.
Construction	Installation and Commissioning of System. Civil Works	Installation and Commissioning of System. Civil Works	Same no change.
O&M / DLP	Generally 1-3 years combined with O&M.	10 – 12 Years O&M is involved. Cost based service	Same no Change but Additional Revenue Generation opportunity through LTSA.

Effectively, we are doing Power EPC with Value Addition in the hope to become a dominant player in the BESS Industry in India.

# Key Highlights







## Resolution with IDRCL

The consortium of erstwhile lenders have assigned their debt to NARCL. The NARCL through their attorney, IDRCL, have executed MRA on 17 May 2024 and subsequently withdrawn all the pending applications of erstwhile lenders at NCLT and DRT. The NARCL has demonstrated faith in the company by doing the first acquisition and resolution outside NCLT



## Liquidity Creation to drive new Business Growth

To Improve the liquidity and to increase their stake, the promoters have infused Rs. 80 cr in the company by way of preferential allotment at the price of ~Rs. 118 and the allotment has been made on 23 May, 2024.



## Impact of Restructuring

With the detailed review of the company's assets & liabilities, during the resolution process with IDRCL, the company has taken one time impact on the books of accounts along the implementation of restructuring as per IND AS



## Progress in Arbitration Award Collections

Out of the impending realization of Rs. 294 crore from VSV, we have already received Rs. 243 crore in FY24. The remaining Rs. 51 cr will be received shortly.



## Significant Financial Growth in FY24

In FY24, company achieved substantial financial improvements, a turnover of Rs. 1,318 cr, representing a ~50% YoY growth. The company's net worth increased to Rs. 509 cr from Rs. 349 cr in FY23. Current assets stood at Rs. 885 cr, including cash and bank balance of Rs. 227 cr. During FY24, the company's debt was reduced to Rs. 558 cr, considering IND AS adjustments, out of which Rs. 189 cr already repaid and a further reduction of Rs. 40 cr expected from the sale of identified properties.



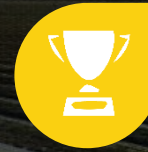
## Improved Solvency Ratios

With significant improvements in various solvency ratios, including Net Debt/Equity (now at 0.7x), Net Debt/EBITDA (now at 4.2x), and the Quick Ratio (now at 1.45x), our credentials and qualifications for participating in new tenders have substantially strengthened.

# Resolution with NARCL/IDRCL



Significant Debt reduction  
& withdrawal of all  
actions of the lenders



Repayment from  
proceeds of arbitration  
awards



No default in the  
lenders' liability



No interest outgo and  
no repayment pressure  
on cash flow

## SPML Infra Ltd.

Sustainable Debt

**Rs. 967 cr**

If payment made in 10 Years under base case

**Rs. 700 cr**

If payment made in 8 Years under  
prepayment mode

Unsustainable Debt

**Rs. 602 cr**

**(converted into Zero Coupon NCDs)**  
To be extinguished entirely on repayment of  
sustainable debt without any further payment

Unsustainable Debt

**Rs. 88 Cr**

Allotment of equity value at applicable  
prevailing market price of Rs. 118 by way of  
conversion of unsustainable debt.

**Rs. 1,657 cr**

Total Outstanding Debt under resolution plan

Interest component is included  
in the total outflow of  
repayments, hence no further  
payment of Interest

The company has already repaid  
Rs. 219 cr from the proceeds of  
VSV and making payment of Rs.  
40 cr from the sale of identified  
assets

The repayment from the cash  
flow is Rs. 16 cr in 10 years  
option or Rs. 12 cr in 8 years  
option, of which Rs. 4 cr has  
already been paid

The repayments are linked  
with realization from  
arbitration awards, claims and  
from specified assets

**Poised to strengthen balance sheet and financials**





Preferential Allotment

## Infusion of funds by the Promoters

Successfully raised funds through preferential allotment



The Preferential allotment of **Rs. 346 crore** (including conversion of debt of the lenders and the promoters), involves a **Rs. 190 crore** contribution from the promoters. This reflects their strong focus and confidence in the business.



Funds raised would be majorly utilized to take advantage of **growing opportunities in the water sector, bidding for large new projects** for which the company has superior pre-qualification requisite that will **strengthen the order book**



Apart from the current infusion as stated above, promoters have already infused more than **Rs. 160 crore** to improve liquidity in the last 3 years



With the proposed infusion of **Rs. 293 crore** and existing visibility of **Rs. 170 crore**, the company is expected to have a total cash liquidity of **Rs. 463 crore** for business operations.

# Planned Liquidity Boost to Drive Business Growth

## Challenges addressed



Delay in realization of Arbitration Amounts



Delay in Debtor Realization

**SPML  
Infra Ltd.**

Rs.

**30** cr

Promoter Capital Infusion

Rs.

**15** cr

Sale of non-core assets

Rs.

**75** cr

balance proceeds under Settlement in VSV Scheme

Rs.

**50** cr

Share warrants to Promoters

Rs.

**293** cr

Preferential Allotment via Equity and Warrants

Total planned Liquidity

**Rs. 463 cr.**

**Poised to increase Order Book and Revenue**





## SPML Infra Limited has been assigned a credit rating by ICRA

### Instrument

**Long Term-Fund Based-Term Loan**  
(Rated amount – Rs. 477 crore)

**Long Term / Short Term  
Non Fund Based-Proposed**  
(Rated amount – Rs. 200 crore)



### Rating Action

**[ICRA] BBB-(Stable);  
assigned**

**[ICRA]BBB-(Stable)  
[ICRA]  
A3; assigned**

# Awards & Claims





Particulars	Amount (Rs.cr)
<i>(Awards – with accrued interest up to 31<sup>st</sup> March, 2024)</i>	
PSU – Remaining Awards eligible under Vivad Se Vishwas II Scheme	26.0
PGCIL	48.6
State Government	561.7
<b>Total Awards (with accrued Interest till Jan 2025)</b>	<b>636.3</b>

- *The actual receipt of Arbitration Awards will be the cumulative of Interest till the date of actual receipt against the amount reflected in the table.*
- *Out of the state Government awards, arbitration award of Rs. 181 cr from Arunachal Pradesh Govt. undertaking is at the final stages at the Hon'ble Supreme Court.*



**Total Claims already filed till date**



**Rs.4,606.7 Cr**

Particulars	Amount (Rs. Cr)
Claims filed till date-PSU	<b>332.0</b>
Claims filed till date-Non PSU	4,274.7
<b>Total Claims already filed till date</b>	<b>4,606.7</b>

- The Aforesaid amount will further increase with additional filing of claims which are under process and the company's focus will be to realize the amount to reduce the NARCL dues.
- The Claim amount will be increased by Pendentlite Interest from the date of filing claims till the date of Award Order which will increase the claims amount substantially as stated in the above table.



# **Environmental, Social, & Governance**



# ESG

## Business Responsibility and Sustainability Report (BRSR)



### BRSR Report to form a part of the FY24 Annual Report

#### BRSR Report

- The publication of Business Responsibility and Sustainability Report (BRSR), taking a significant step towards sustainability

#### Self Initiated

- Initiative taken despite not falling under regulatory compliances

#### ESG Highlights

- Focus on the non financial performance across ESG framework
- Establishing long term goals towards ESG guidelines





**ESG focus areas identified by Management**

Water management | Wastewater management | Resource efficiency and waste management | Health & safety | People and team | Training, education and skill development | Corporate Governance and Ethical Business Practices | Innovation and Digitization | Compliance and regulatory adherence

**Financial implications of the risk or opportunity of the identified material issue:**



**Environment**

**Water management**

- Attract socially responsible investors
- Secure steady revenue from long-term contracts
- Boost project sustainability credentials

**Positive financial implication**

**Resource efficiency and waste management**

- Save costs by reducing material usage
- Lower waste disposal fees
- Enhance reputation through compliance with current and upcoming legislation

**Positive financial implication**



**Social**

**People and team**

- Increase productivity
- Reduce absenteeism
- Become an employer of choice
- Improve decision-making with empowerment

**Positive financial implication**

**Training, education, and skill development**

- Provide competitive edge
- Improved quality of work
- Attract and retain talent

**Positive financial implication**

**Health and safety**

- Reduced costs from fewer accidents and related insurance claims
- Enhanced employee productivity and retention

**Positive financial implication**



**Governance**

**Corporate Governance and Ethical Business**

- Improved brand perception among clients
- Less regulatory notices/penalties

**Positive financial implication**

**Innovation and digitalization**

- Increased productivity
- Reduced operational costs
- Expedite project execution
- Optimized decision-making process

**Positive financial implication**

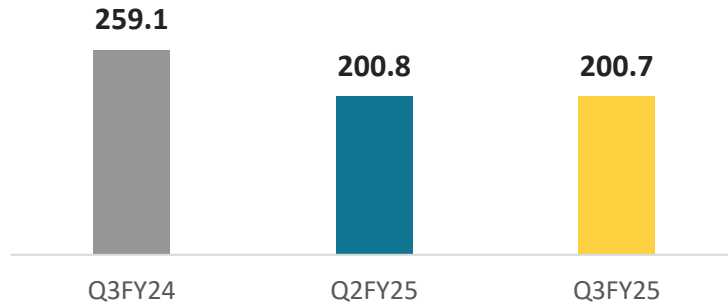
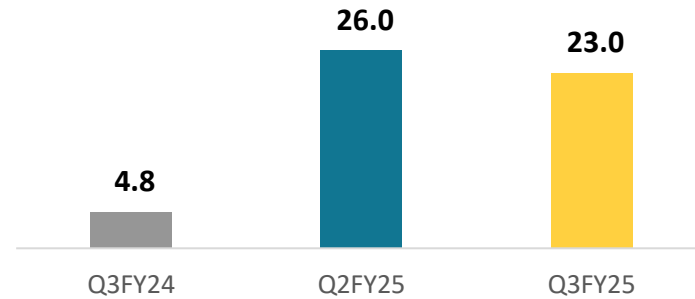
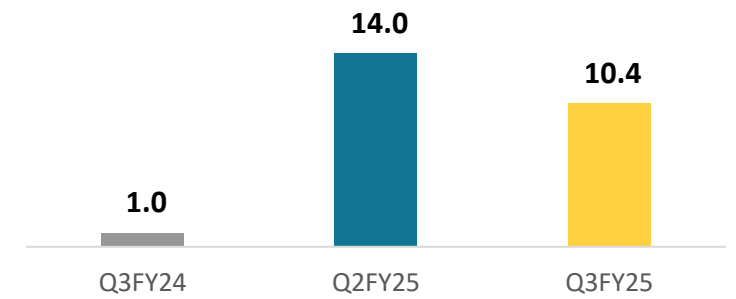
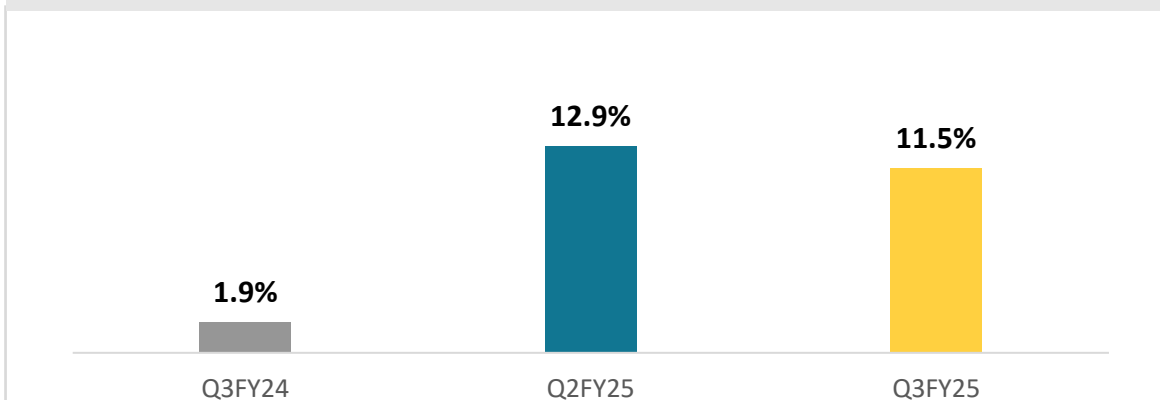
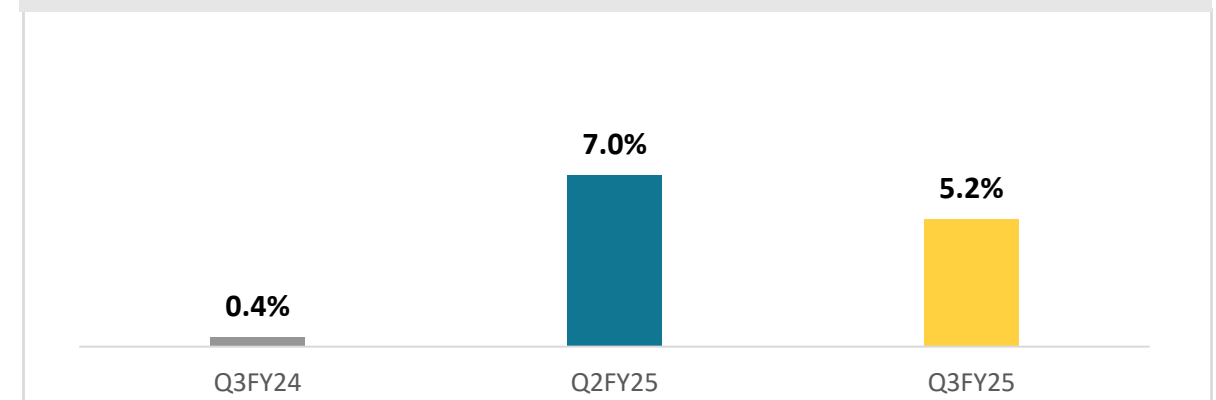
# Financial & Operational Highlights

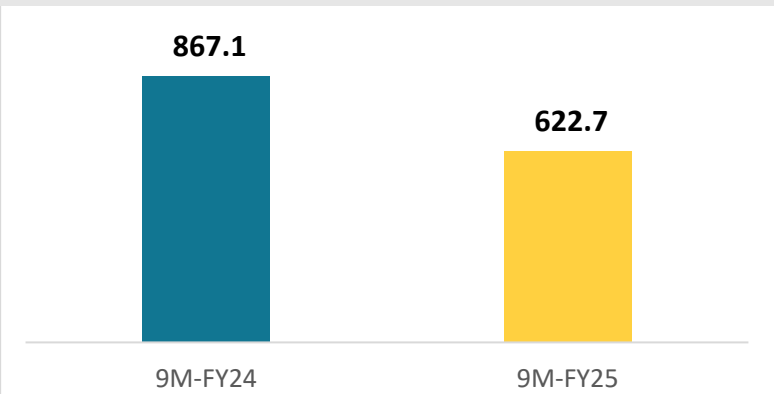
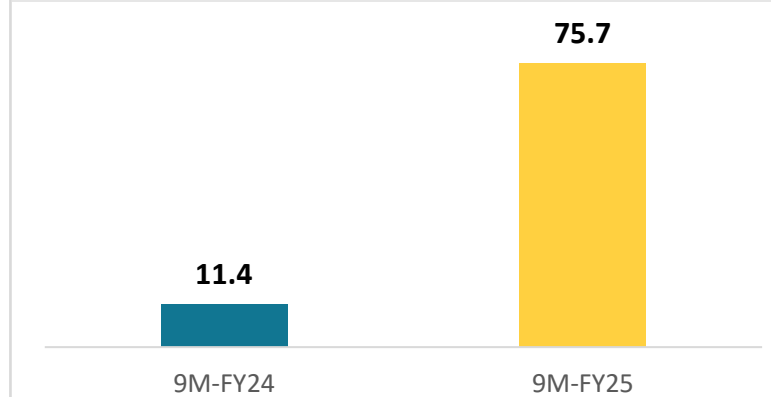
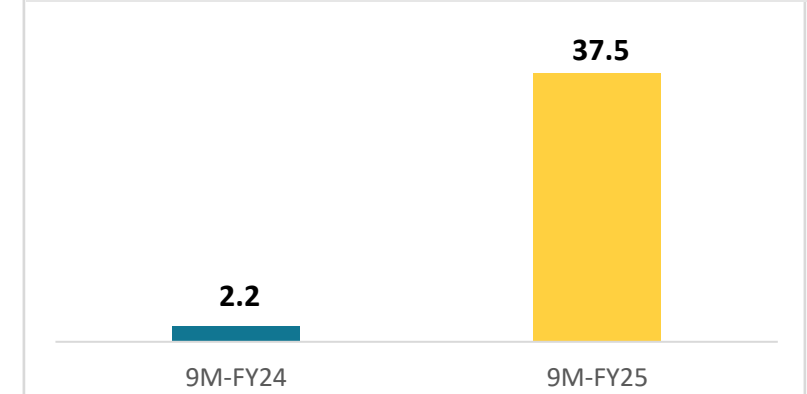
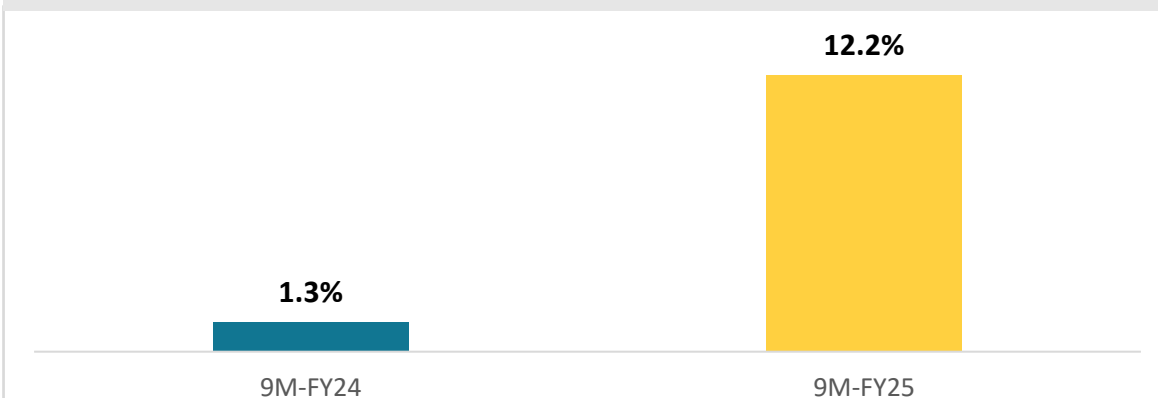
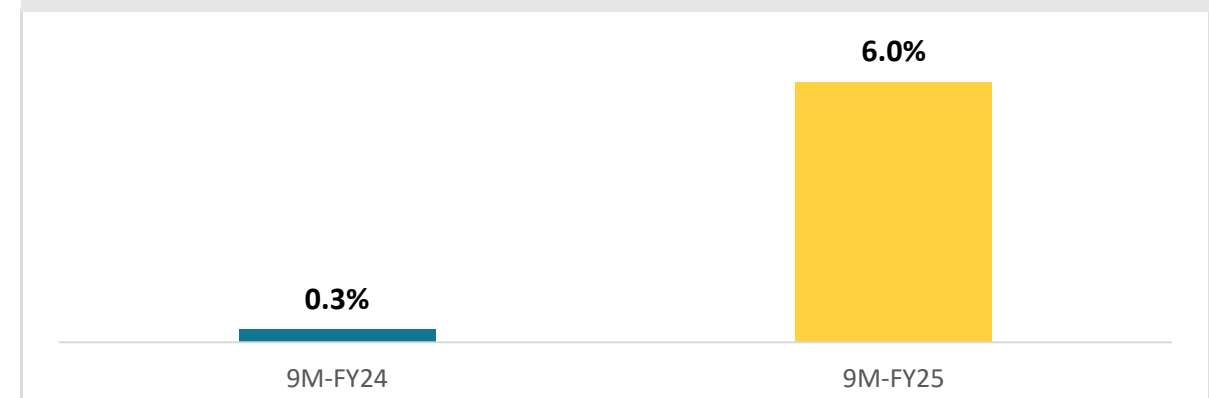




**Revenue (Rs. cr)**

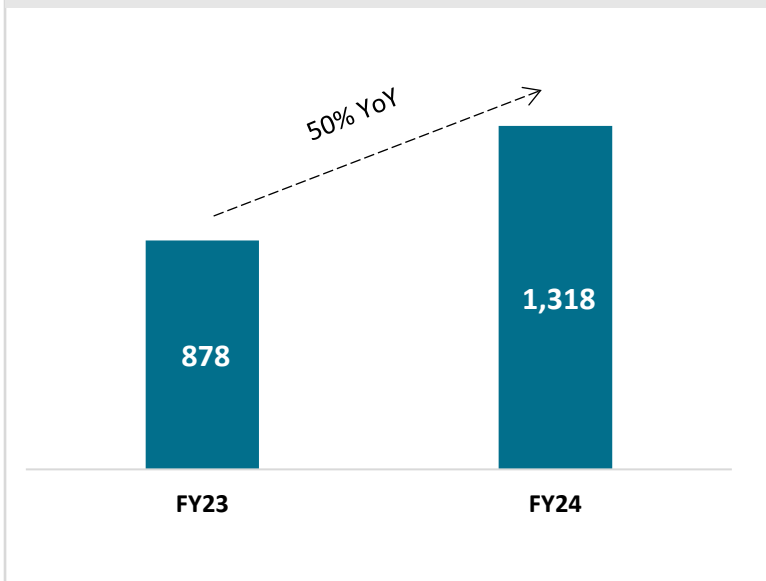
Revenue

**EBITDA (Rs. cr)****PAT (Rs. cr)****EBITDA Margins****PAT Margins**

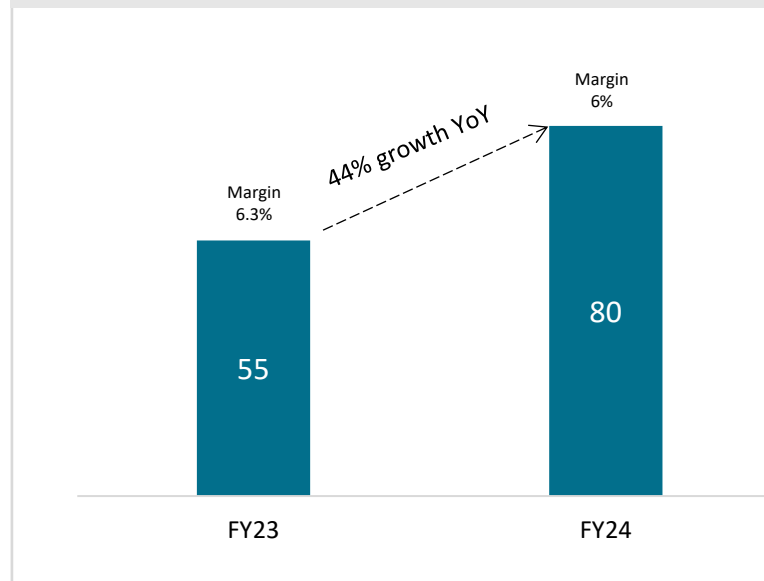
**Revenue (Rs. cr)****EBITDA (Rs. cr)****PAT (Rs. cr)****EBITDA Margins****PAT Margins**



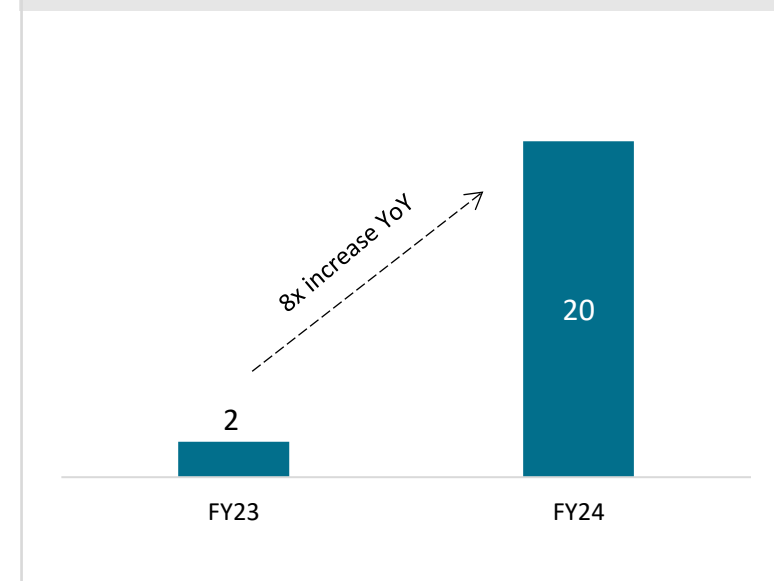
## Revenues (Rs. cr)



## EBITDA (Rs. cr)

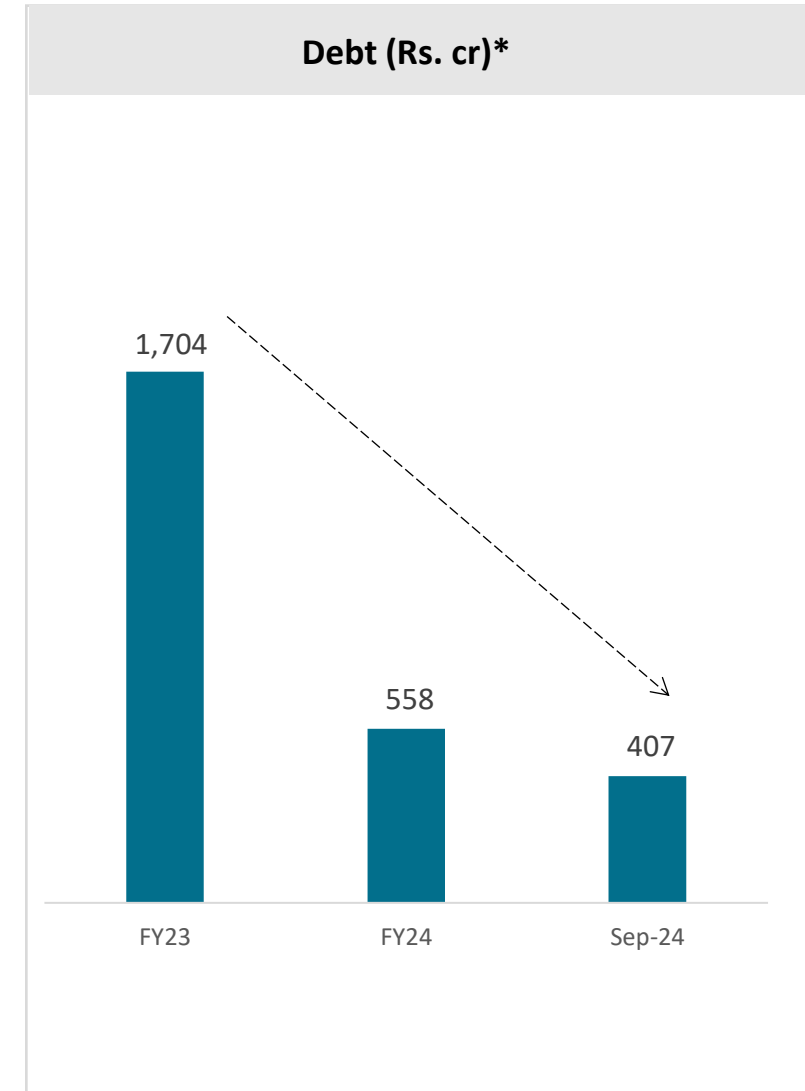
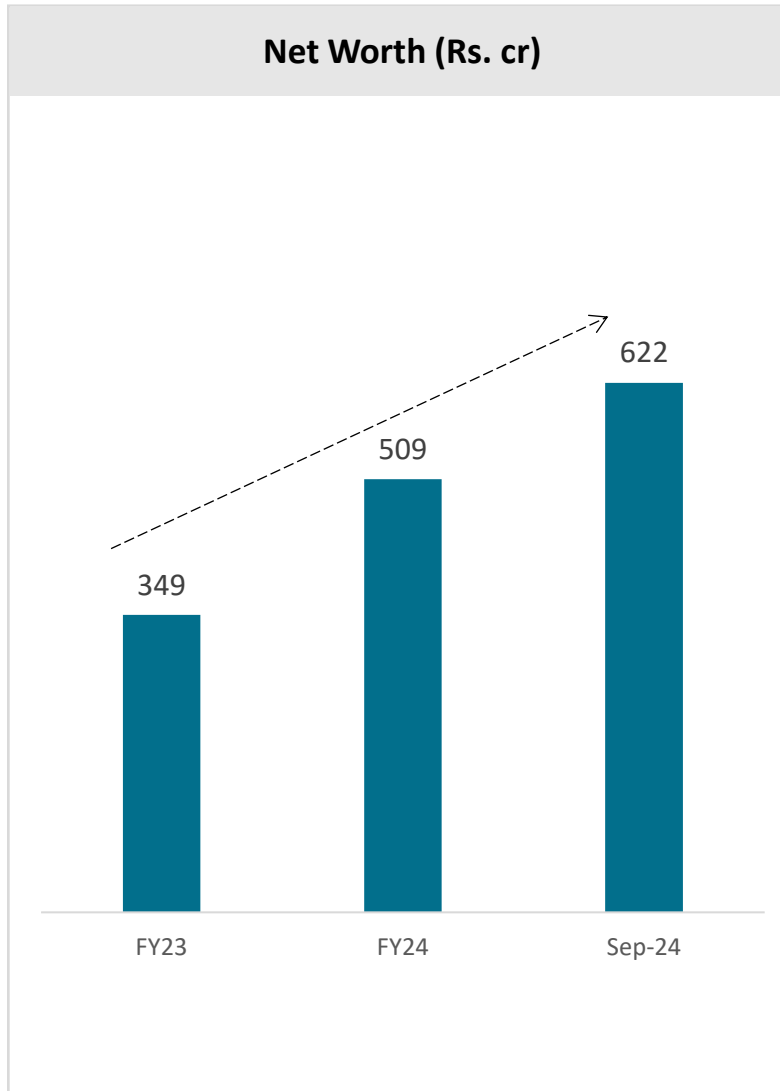


## PAT (Rs. cr)



## Factors driving Profitability

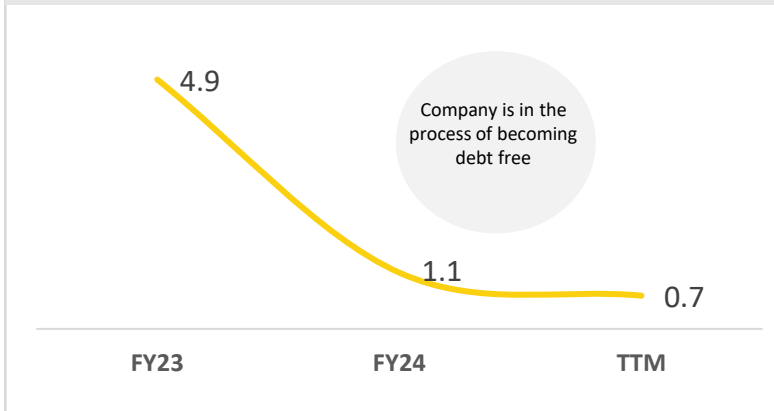
- Access to **numerous business opportunities** ensures a continuous flow of projects.
- In the future, revenue is expected to rise driven by an **expanding order book**.
- **Long-term partnerships with central and state water bodies**, which are fully funded, facilitate the acquisition of lucrative contracts, bolstering revenue.
- **A high prequalification status** allows the company to undertake superior quality projects, leading to increased revenue streams.
- In **future profitability will further improve** as there is **no interest outgo** and **no cash flow of the company is used for debt repayment**. As per the requirement of IND AS, Rs. 189 cr, gain on the discounted value of the sustainable debt, will be accounted for proportionately in the next 8 years to restate the debt at Rs. 700 cr. However, the same will be compensated with the proportionate deferred income which will be accounted every year to take the advantage of Rs. 267 cr, the differential of both the options of repayment to NARCL.



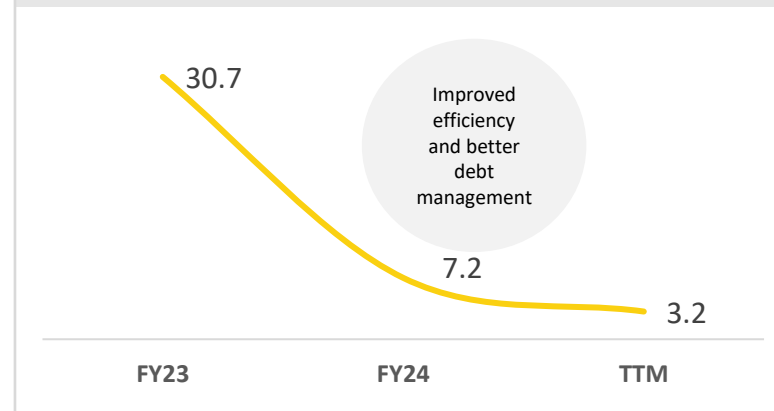
*\*Aforesaid Debt figure is after accounting for IND AS Requirements*



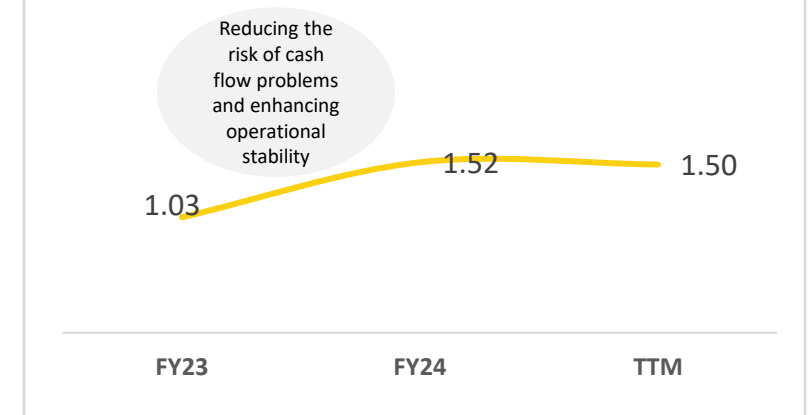
## Debt to Equity (x)



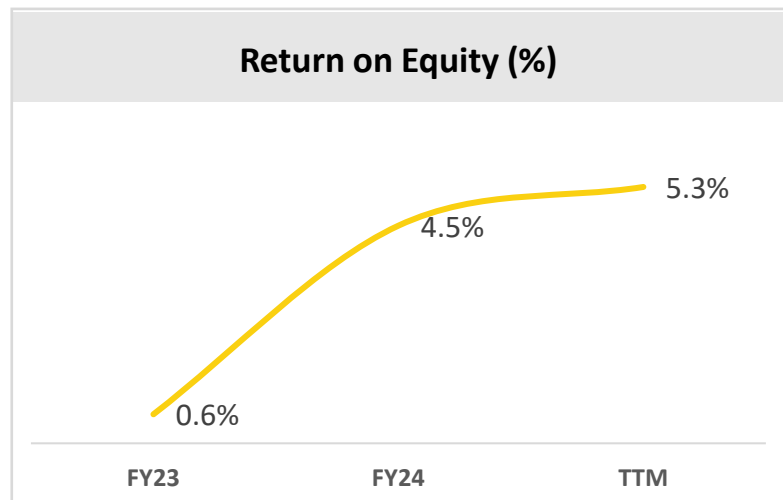
## Debt to EBITDA (x)



## Current Ratio (x)

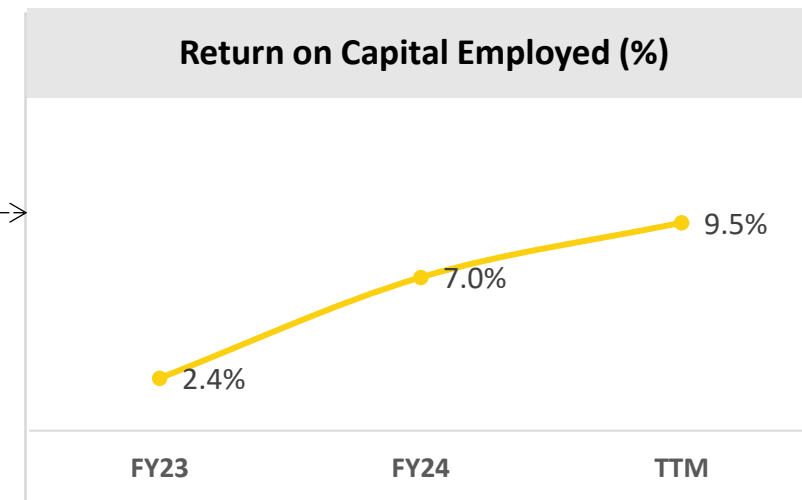


## Return on Equity (%)



Efficient management and effective use of shareholders' funds

## Return on Capital Employed (%)



Projects executed  
**In India**



**3000 MM Dia MS Pipeline, Sauni Yojana, Gujarat**



**125 MLD Water Treatment Plant, Rajasthan**



**Bisalpur Jaipur Water Supply Pipeline**



**340 MLD Pumping Station for Treated Effluent Disposal, Yamuna Vihar, New Delhi**



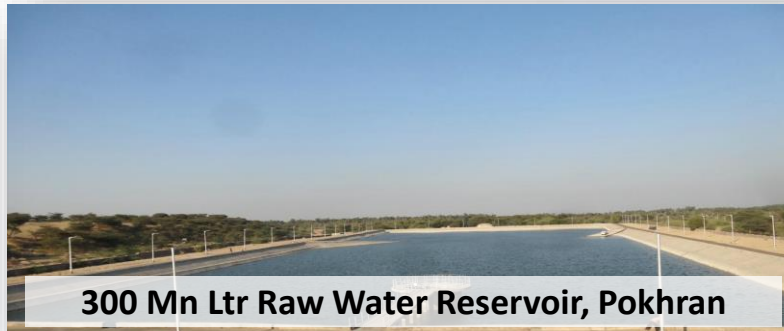
**160 MLD Water Treatment Plant, Rajasthan**



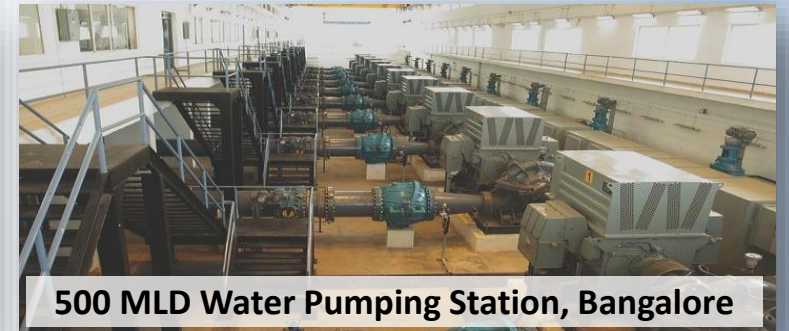
**200 MLD Surajpura Water Treatment Plant**



**240 MLD Sewage Treatment Plant, Gujarat**



**300 Mn Ltr Raw Water Reservoir, Pokhran**



**500 MLD Water Pumping Station, Bangalore**

SPML Infra Ltd. is a leading publicly listed infrastructure development company in India with a rich legacy encompassing over four decades. The company has executed and commissioned nearly 700 infrastructure projects across India, significantly contributing to the nation's development. SPML Infra Ltd. has enhanced the lives of millions by providing essential services such as drinking water facilities, wastewater treatment, integrated sewerage networks, improved municipal waste management, power transmission and distribution, and electrification of rural homes. Recognized among the World's Top 50 Private Water Companies and India's 50 Best Real Estate & Infrastructure Companies, SPML Infra Ltd. operates primarily in the engineering, procurement, and construction (EPC) segment.

The company is primarily focused on the water and wastewater sector, where substantial opportunities are emerging due to significant government funding. With approximately ₹10 trillion allocated for water and sanitation infrastructure development projects in the coming years, SPML Infra Ltd., as a leading player in the industry, is strategically positioned to secure numerous contracts from both central and state governments, thereby enhancing its business prospects.

#### **Registered & Corporate office**

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Contact: +91 33 4009 1200

#### **Statutory Auditor:**

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8B, Middleton Street, 6A Geetanjali  
Kolkata – 700071

#### **Internal Auditor & ESG Consultant:**

Ernst & Young (E&Y) LLP  
22, Camac Street, 3<sup>rd</sup> Floor  
Block C, Kolkata-700016

#### **ASM & Concurrent Auditor:**

KPMG Lodha Excelus, Apollo Mill Compound,  
Mumbai

#### **Credit Rating Agency:**

ICRA Limited  
Gurgaon. Building No. 8, 2nd Floor, Tower A, DLF  
Cyber City, Phase II, Gurgaon - 122 002

#### **Solicitor Firm:**

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Kolkata, West Bengal 700016



*Thank you*

## SPML INFRA LIMITED

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