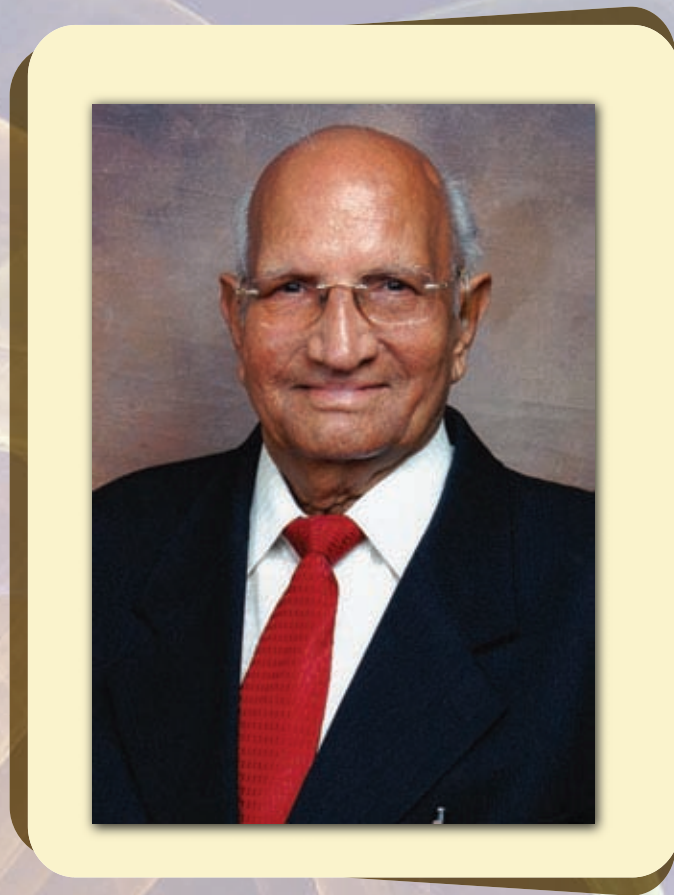




## SPML Infra wins Infrastructure Excellence Award 2012 for Water & Sanitation





We are inspired by our guiding light

**Shri Punam Chand Sethi**  
Chairman Emeritus



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Issue 5, August 2012



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## Advisory Council

1. Mr. B. N. Choudhary  
President  
(Finance & Commercial)
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Vice President  
(Plant & Machinery)
5. Mr. Aamir Jariwala  
Head - Corporate Strategy  
& Investor Relations

## Editor

**Tariq Siddiqui**



# Message from Executive Director

Dear SPMLites,

The sharp slowdown in the economy last year has resulted in the entire infrastructure industry witnessing really challenging times. During the last year, we have done some necessary optimization of resources on the basis of right fit and have also been putting concerted efforts to reduce cost in operations. It is absolutely necessary for a project based organization to constantly innovate to reduce input costs and identify resources that are not being optimally utilized.

We are extremely happy that our company has received two very prestigious awards consecutively, **Infrastructure Excellence Award 2012 for Water & Sanitation** from CNBC TV18 and 4th KPMG Infrastructure Today Awards 2011 for the **Most Admired Company in the Indian Water and Urban Infrastructure Sector**. Apart from the above two awards, we have also received Corporate Excellence Awards 2012 from Amity University and our Water Supply Project at Aurangabad (Maharashtra) has been conferred with the 4th KPMG Infrastructure



Today Awards 2011 for the **PPP Project of the Year**. It is one of the largest and most sophisticated PPP projects in the Indian water sector with a capital mobilization quantum of over INR 1000 Crore (\$ 200 Mn). On behalf of the management, I congratulate all SPMLites for their contribution which has made this possible. With consistent growth and emphasis on the quality of all our deliverables, we hope to receive more recognition of our works in future.

The accreditations we received and new project wins are testimony to the fact that we are one of the preferred partners for the infrastructure development for the nation. In the past two months, SPML has received new orders worth over Rs. 1000 Crore (\$ 200 Mn) for developing infrastructure for water and power in two important states of India, Gujarat and Rajasthan. Rs. 513 Crore order from Gujarat Water Infrastructure Limited (GWIL), Gandhinagar for pumped water supply scheme including 75.5 kilometers of water transmission line under "Swarnim Gujarat Saurashtra - Kutch Water Grid" under program NC-26 and NC-32 to be completed within 12 months. The order to set up 70 MW Lignite based Power Plant at Gurha (West), Bikaner with the tentative Capital Cost of Rs. 425 Crore awarded by Rajasthan Vidyut Prasaran Nigam Limited on BOOM basis, hydro power project on BOOM basis with 25 years of concession period. Rs. 79 Crore order from PHED Jaipur, Rajasthan for Water Supply Scheme for 153 villages and their Dharies from Malpura, Mor and Pachewar head works under Bisalpur Dudu Water Supply Project with 10 years of O&M. Rs. 25 Crore order for 48 Km 400 KV Transmission Line (Bhilwara to Chittorgarh) from Rajasthan Rajya Vidyut Prasaran Nigam Limited.

Today when we look ahead, we are confident that the year 2012-13 will be a year of growth and expansion for us. With fresh look and enthusiasm, we are better positioned to win large and lucrative contracts, supported by what we believe is one of the finest construction teams in the country.

We look forward to your continued support and dedication to ensure that we achieve our vision of making SPML, the top infrastructure player in the country.

Given our potential, we know that TOGETHER WE CAN.

**Rishabh Sethi**

SPML Infra Limited

# Infrastructure Excellence Awards 2012 for Water & Sanitation

This award conferred by CNBC TV-18 was presented by the Chief Guest, Shri Kamal Nath, Hon'ble Union Minister of Urban Development at the 4th Infrastructure Excellence Awards 2012 function held in Delhi. The award was received by Mr. Rishabh Sethi and Mr. Abhinandan Sethi for the company.



Mr. Rishabh Sethi, Executive Director, SPML Infra receiving the award from Mr. Kamal Nath, Hon'ble Union Minister of Urban Development, Mr. Senthil Chengalvarayan, President & Editorial Director of CNBC-TV 18 is on the left.



Certificate of Infrastructure Excellence Award 2012 for Water & Sanitation





SPML Infra Limited

# The Most Admired Infrastructure Company in Urban Development

The award was conferred at the 4th KPMG-Infrastructure Today Awards 2011 and presented by the Chief Guest Dr. Montek Singh Ahluwalia, Deputy Chairman of Planning Commission of India in the presence of Mr. Rajkumar Dhoot, Member of Parliament and other dignitaries at a glittering function held in Delhi.

In his award speech, Managing Director, Mr Sushil Sethi said "SPML began a journey in 1978. A journey in which we have, in so many ways, contributed to the water space and have witnessed to the number of developments that have occurred in the sector at a time when the private sector was just born in this industry. But this is not my journey alone. In fact, without team SPML this would not



have been possible. Today, I am proud to say that we have one of the finest urban infra teams in the business and I want to thank them immensely for their efforts and energy."

SPML also received the Amity Corporate Excellence Award for Outstanding Marketing – Amity University 2012.



Ranked 28-Top Infrastructure Companies, "Shaping the India of Tomorrow, Today"; Construction Week-2011

# SPML @ International Event



SPML Infra was invited to speak at the Singapore International Water Week, the annual international water conference held during 1-5 July, 2012 at Sands Expo and Convention Center, Marina Bay Sands, Singapore. The Managing Director of SPML, Mr. Sushil Sethi represented the Indian Water Industry as a keynote speaker on, **“Public Private Partnership in Indian Water Sector”** in India Business Forum.

Singapore International Water Week 2012 held in conjunction with the 3rd World Cities Summit and the inaugural Clean Enviro Singapore provided the platform to address the challenges and explore opportunities in

the integration of water solutions and urban planning in cities around the world. The event provided a platform to global water leaders and practitioners from the public and private sectors to debate in water dialogues, network with key industry players, showcase leading-edge technologies and best practices and identify viable solutions to address this common challenge. The event attracted 18,554 participants from 104 countries/regions, and a record 750 participating companies. One of the largest expo on water spread across 17000 square-metres of covered exhibition space on a single floor, saw a two-fold increase in the number of participating companies since the inaugural event in 2008.





# SPML wins consolidated orders worth Rs. 975 Crore

- Rs. 325 Cr order from PHED, Ajmer Rajasthan for Nagaur Lift Project
- Rs. 267 Cr order from Gujarat Water Infrastructure Limited (GWIL), Gandhinagar for 42 km of water transmission line from Dhanki to Navada near Ahmedabad
- Rs. 246 Cr order from Gujarat Water Infrastructure Limited (GWIL), Gandhinagar for 33.5 km of water transmission line from Dhanki to Dudhrej near Ahmedabad
- Rs. 79 Cr order from PHED Jodhpur, Rajasthan for Water Transmission
- Rs. 33.36 Cr order from Jamshedpur NAC for integrated solid waste management project for Jamshedpur, Jharkhand
- Rs. 25 Cr order for 48 Km 400 KV Transmission Line (Bhilwara to Chittorgarh) from Rajasthan Rajya Vidyut Prasaran Nigam Limited

During the past few months, SPML Infra Ltd. has won prestigious orders worth Rs. 1092 Crore from the state of Gujarat, Rajasthan, Punjab and Jharkhand.

Rs. 513 Crore order from Gujarat Water Infrastructure Limited (GWIL), Gandhinagar for pumped water supply scheme including 75.5 kilometers of water transmission line under "Swarnim Gujarat Saurashtra - Kutch Water Grid" program NC-26 and NC-32 with 3 years of Operations & Maintenance (O&M).

The Rs. 325 Crore order from PHED, Ajmer, Rajasthan is for Nagaur Lift Project. The Scope of work involves construction of cluster water distribution network, pump houses, clear water reservoirs and allied works to be completed in 3 years. SPML will also be responsible for Operations & Maintenance for 10 years post the commissioning.

SPML Infra with its 32 year experience in large scale water projects aims to complete these projects within the stipulated execution period.

In addition, the Company has also bagged the following projects:

- Rs. 79 Crore order from PHED Jaipur, Rajasthan for Water Supply Scheme for 153 villages and their Dharies from Malpura, Mor and Pachewar head works under Bisalpur Dudu Water Supply Project with 10 years of O&M.
- Rs. 33.36 Cr order from Jamshedpur NAC for integrated solid waste management project for Jamshedpur, Jharkhand for the period of 30 years
- Rs. 25 Cr order for 48 Km 400 KV Transmission Line (Bhilwara to Chittorgarh) from Rajasthan Rajya Vidyut Prasaran Nigam Limited

*"We are excited, yet again, to work with clients such as GWIL & PHED Rajasthan on projects of this magnitude. It is a testimony of our capabilities in executing water management projects and the trust the client places in us. Providing quality and clean drinking water for the consumption of the growing population is a matter of national importance. With proven domain expertise of over three decades, we are proud to be a preferred partner for utilities across the country."*

– Mr. Rishabh Sethi, Executive Director, SPML Infra





# Ubrani Lift Irrigation Scheme, Karnataka



SPML has completed Ubrani Lift Irrigation Scheme, Stage -1 which was inaugurated by the Shri. D. V. Sadanandagowda, Hon'ble Chief Minister of Karnataka in the august presence of Shri D. H. Shankar Murthy, Hon'ble Speaker, Vidhana Parishad of Karnataka; Shri B. S. Yeddyurappa, Hon'ble former Chief Minister of Karnataka; Shri Basvaraj Bommai, Irrigation Minister of Karnataka; Shri S. A. Ravindrath, Horticulture Minister of Karnataka; Shri S. Suresh Kumar, Law & Development Minister of Karnataka; Shri G.M. Siddesswra, Member of Parliament; Shri B.Y. Raghvendra, Member of Parliament; Shri Madyal Virupakshappa, MLA

among other dignitaries on 21st January, 2012. The project was inaugurated with the blessings of Shri Dr. Shivamurthy Shivacharya Mahaswamigiyavaru, Jagadgrugalu of Sirigere who was the guest of honor. The 14.41 kilometers of 1125 mm MS Pipeline will help in irrigation of 11,818 acres of land to produce good crops and will also recharge dry water bodies and tanks in several villages. This Rs. 279 Million project near Bhadravathi Town of Karnataka was completed for the client Karnataka Neeravari Nigam Ltd. and SPML will be responsible for its operations & maintenance for the next two years.:







## Chennai Flyover & Underpass, Tamil Nadu

S PML has completed 962 meter long Y shaped flyover at Rangrajapuram and 310 meters of Rail Under Bridge along with 620 meters of Service Road Cycle Track at Villivakkam, near Chennai Railway Station. The vehicles proceeding to Rangarajapuram, West Mambalam and Choolaimedu from Valluvar Kottam and Anna Salai will find these new facilities useful. The Hon'ble Chief Minister of Tamil Nadu, Ms. J. Jayalaltha will be inaugurating the facilities very soon.





## Water Supply Scheme: Hubli-Dharwad, Karnataka

SPML has completed an important Drinking Water Supply Project in Dharwad. This Project will help in providing drinking water to the twin city of Hubli and Dharwad in Karnataka. SPML has constructed 68 MLD water treatment plant, water tanks along with 30 kms of MS Pipeline for the client, Karnataka Urban Water Supply & Drainage Board. The project was inaugurated and commissioned by Hon. Minister for Urban Development, BWSSB & Law Shri Suresh Kumar and Rural Development Minister Shri Jagadish Shettar, Government of Karnataka in the presence of Member of Parliament Shri Prahalad Joshi and other dignitaries on 9th June, 2012.



## State Highway in Jamui, Bihar

Road connectivity is an important factor to the economic and social development of a country. The road network in India which spans about 3.3 million km is not up to the mark. About 15% of the road network carries 80% of the traffic. SPML is currently executing road projects worth Rs. 1400 Crore for a total road length of 510.5 Kms in the state of Bihar, Madhya Pradesh and Rajasthan. SPML has recently completed 171.5 kms of State Highways in Bihar under Rashtriya Sam Vikas Yojana (RSVY) in the district of Jamui, Saharsa, Supaul and Madhepura.



## Water Supply Scheme, Pokhran, Rajasthan

The Pokaran-Falsoond-Balotra-Siwana Lift Project aims to provide clean drinking water to 926 villages of Jaisalmer and Barmer districts and nearby towns of Pokaran, Falsoond, Balotra and Siwana and will cater to a population of 1.2 million. In addition to the water supply, it will also cater the bulk clear water demands of Defence, Industries on share cost basis.

The pipeline works will be completed soon, out of

74 kilometres pipeline, 58 kilometres has already been completed. The work on 3.1 MLD water treatment plant at Nachna Village has been completed and work on raw water reservoir and pumping station will also be completed very soon. The work on 119 MLD main water treatment plant, filter house, control room, pumping station, and clarifier at Biliya is going on in full force and the project is expected to be commissioned by March 2013.



## BoP Project, Ramgarh, Rajasthan

S PML is constructing two raw water reservoirs (total capacity of 6.87 lac m<sup>3</sup>), pre-treatment plant with two clarifiers of 320 m<sup>3</sup>/hr capacity each, clarified water storage tank, chlorination plant for raw water & cooling water systems, 35 m<sup>3</sup>/hr DM plant and 154 m<sup>3</sup>/hr effluent treatment plant for 160 MW Gas - Based Combined Cycle

Power Plant at Ramgarh. The balance of plant (BOP) scope includes total plant water system to meet potable, service & process water needs of the Power Plant stage III. The work for GTG Foundation, By Pass Stack Foundation and HRSG Chimney Foundation has already been completed and other works are going in full swing.





# Kali Sindh Gravity Dam, Jhalawar, Rajasthan

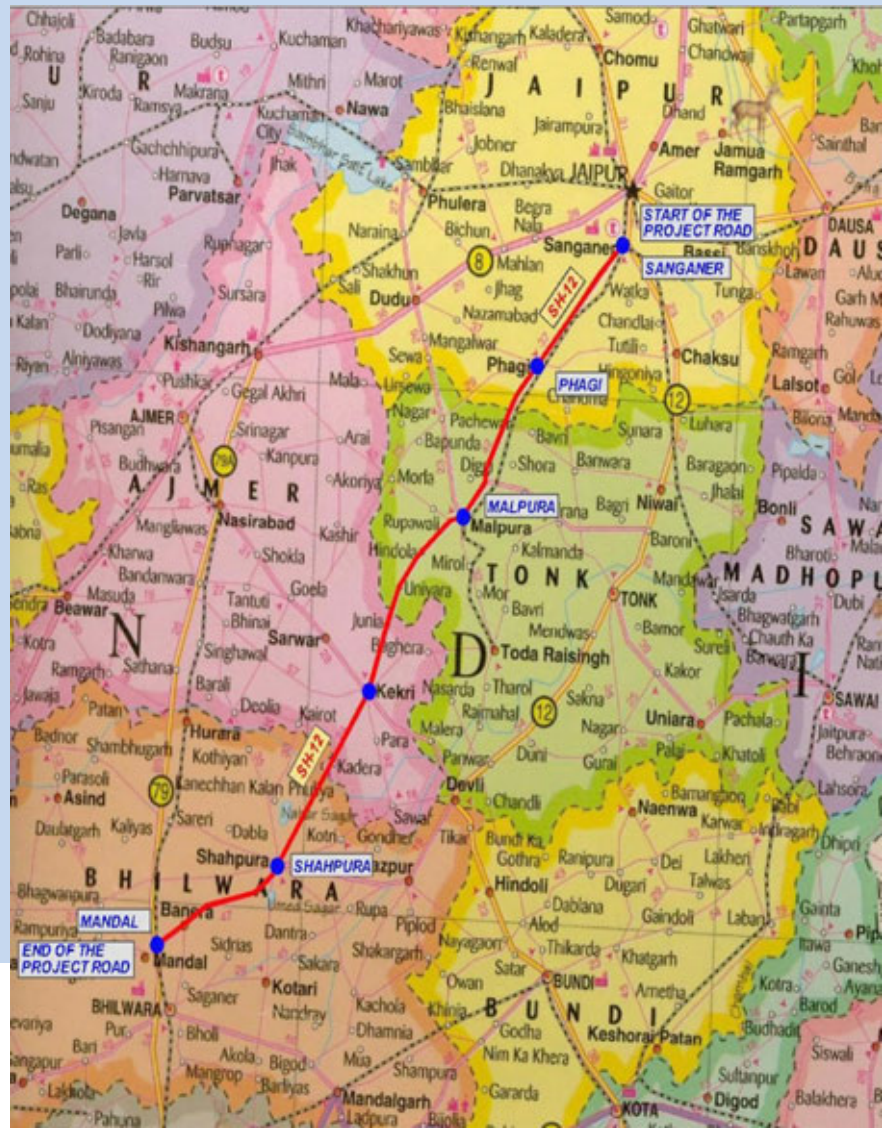
S PML is constructing Kali Sindh Gravity Dam at Jhalawar district of Rajasthan. The scope of works includes civil, hydro-mechanical and electrical construction works on single responsibility turn-key basis. This project aims to provide 1200 M Cft of water

to Kali Sindh Thermal Power Project being constructed by Rajasthan Raja Vidhyut Utpadan Nigam Limited in Jhalawar for generation of 2 x 600 MW of Power. This facility once completed will also provide water facility to Jhalawar town and adjoining areas.



# Jaipur-Bhilwara Toll Road, Rajasthan

S PML is constructing and strengthening 212 kms two lane state road from Jaipur to Bhilwara on BOOT basis for concession period of 20 years. Once completed, the travel time between Jaipur and Bhilwara will be reduced and this new road will also link three religious places- Diggi Kalyan Temple, Jain Dadabadi and Shahpurka Ramdwar which will help pilgrims to reach these places comfortably.







## Bangalore Water Supply Project, Karnataka

S PML is executing an important water project for Bangalore Water Supply and Sewerage Board. The project under the Cauvery water Supply Scheme Stage IV, Phase II is for augmenting water supply of Bangalore City. The project involves construction of Clear Water Reservoirs, Pumping Stations and associated Electro-Mechanical works on turnkey basis including Design, Engineering & Procurement, and Construction/Erection and O&M for 7 years post

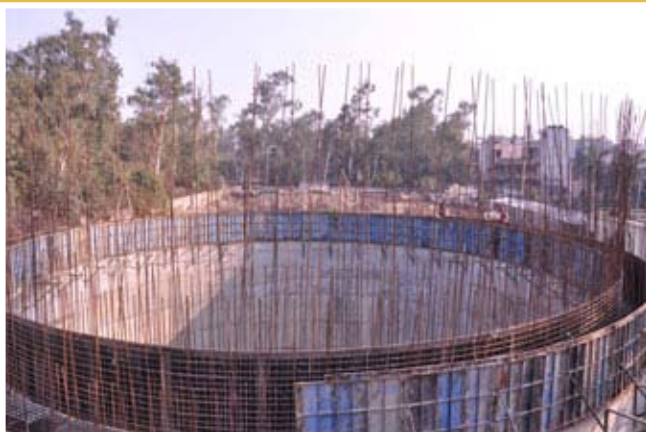
the Commissioning. The sites are located at T.K. Halli, Harohalli and Tataguni which are located to the south of Bangalore city. The construction of Clear Water Reservoirs at each site along with Pump Houses is in full swing. The initial activities of Site Survey, Soil Investigation and approval of Design & Drawings are already completed. The overall progress of the project is on schedule the company has planned to complete the project.





## Sewage Pumping Station at Preet Vihar, Delhi

SPML is constructing 20 meter deep 53.5 MGD Pump House using trenchless technology for sewage transportation at the Preet Vihar sewage pumping station using HDPE pipes of 1200 mm dia in various lengths for a total of 7200 mtrs pipeline. The work involves construction of 53.5 MGD Pump House, shifting of two existing drinking water line; interconnection of new rising main to existing rising main, shifting of 800 dia sewer line, supply, erection, testing & commissioning of electromechanical equipment, construction of three truss bridges and operation & maintenance for 10 years. The work is going on full swing and expected to complete by October 2012.



## Mira Bhayandar Underground Sewerage System, Maharashtra

SPML is developing the comprehensive underground sewerage facilities in the 24 sq km area comprises of design, supply, laying, and commissioning 113 km of Sewer lines; 10 Pumping Stations and 10 Sewerage Treatment Plants one each of 8, 11, 14 and 17 MLD and two each of 7, 12 and 13 MLD with total capacity of 115 MLD with latest MBBR technology. SPML will also provide necessary pressurised rising

mains for distribution and disposal of recycled water. The project is designed on completely decentralised system having 10 zones across Mira Bahayandar. The sewage system implies closure of existing septic tanks and drainage through storm water drains improving overall hygiene and living standards. The best global safety measures are being followed in project execution.





## Water Pipeline Project, Jal Vihar, Delhi

SPML is executing an important water pipeline project in Delhi to augment drinking water supply to posh colonies of South Delhi. The work involves replacement of existing more than 30 years old pipes at Jal Vihar mains and Kailash mains from Rajiv Gandhi Smriti Van to Jal Vihar and Kailash reservoirs respectively. SPML will be providing, laying, jointing MS pipeline of 600 mm to 1200 mm diameters and specials, fittings, equipment,

laying, jointing, civil works, metering, disinfecting, commissioning and testing of clear water transmission mains for replacing existing PSC Jal Vihar and Kailash mains including one year of defect liability period. The MS pipe line alignment is passing through densely populated areas, market places, posh colonies and heavy traffic roads and SPML is using trenchless technique of pipe laying with minimum disruption to daily life.



## Water Supply Scheme, Faridabad, Haryana

SPML is executing an important water supply project for Municipal Corporation of Faridabad. The scope of work include Designing, Manufacturing, Laying, Testing and Commissioning of a total of 39 kms of PSC and MS pipeline with 900 mm diameter along with

construction of 50 mtrs wide two Truss Bridges over Agra Canal. After completion of the project, more than one million residents of Faridabad will be benefitted in getting drinking water. The PSC Pipes used in this project is being manufactured in SPML Factories only.





## Allahabad Waste Management, Uttar Pradesh

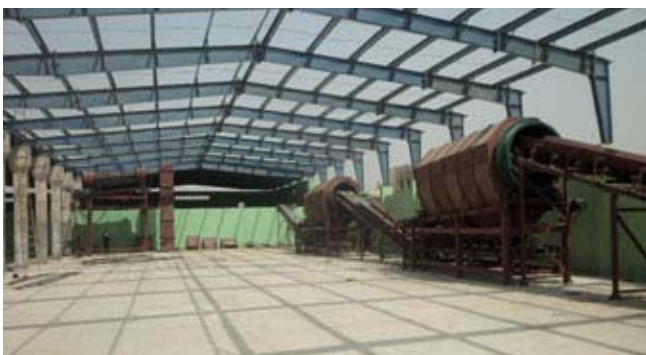
The construction work at Allahabad project is nearing the completion. AWP is installing windrow machine for aeration of waste for aerobic composting at the waste processing plant. This is the first machine of its kind in India, imported from Belgium. The work on the Pre-sorting Operation, Tipping Area, Compost Plant and Scientific Sanitary Landfill facility is almost complete.

AWP has also organized a number of awareness programs in schools and colleges and free healthcare camps at different locations in Allahabad.



## Mathura Waste Management, Uttar Pradesh

S PML's waste management project at Mathura has already started door to door collection of municipal solid waste from 10 wards and very soon these services will be spread to other wards. The construction works and machineries installation are going on in full swing. Pre-sorting machine has been installed and ready for processing, RDF machine along with 2 panels are in the process of installation at site and bins manufacturing facilities has been put in place.



## Dehradun Waste Management, Uttarakhand

The construction work for waste processing plant, transfer station and scientific landfill site are going in full swing. The officials Mr. Ravi Pandey, Executive Engineer and Dr. Kailash Joshi, Senior Health Officer of Dehradun Nagar Nigam visited the project sites and were very happy to see the progress of construction works.

The company has also purchased a number of waste transportation vehicles including Ace Tipper, Dumper Placer, Front Loader and high capacity Hyva Compactors. The company has also conducted a number of awareness campaigns with RWAs, market associations and through newspapers.



## Madurai Waste Management, Tamil Nadu

S PML's Madurai Waste Management Project where the company is developing integrated municipal solid waste facility for processing of MSW into compost thus creating valuable resources for the country and providing an environment friendly disposal of waste. This project facility was visited by high level Ministers and Officials from Madurai Corporation. Shri K.P. Munusamy, Minister for Municipal Administration and Rural Development; Shri Sellur K. Raju, Minister for Cooperation & Statistics; Shri M. Muthuramalingam, MLA from Madurai, Shri V. V. Rajan Chellappa, Mayor of Madurai and Shri R. Gopalkrishnan, Deputy Mayor along with Madurai

Corporation Commissioner, Shri S. Natarajan and City Engineer, Shri A. Mathuram. Mr. Pankaj Jain, Project Head presented the sample of the Compost produced in the Plant to the Ministers. They were very happy with the developments at the project facility and shown keen interest to know more about the properties of the Compost. This unique project is going to help in not only making Madurai City clean but also, in the long run, will be helpful in supplying huge quantities of Compost which will be used to produce Organic crops. The visit was also widely covered by local and state electronic and print media.







## International Operations-Coal

S PML's foray into the new energy sources of coal has begun in 2008 with acquiring the coal mining concession for 5,000 Hectares in East Kalimantan, Indonesia having reserves of 160 million tonnes. Recently, the company has installed Barge Loading Conveyor (BLC) at Marimun project site. This BLC has separate crusher and conveyor units. The Crusher unit has primary and secondary crusher with the facility to crush 500 mm run-of-mine (ROM) Coal to 50 mm size. It has the capacity to crush 500 tonnes of coal in an hour.

The conveyor unit has two major parts; conveyor belt and chute with the capacity to dispatch 1000 tonnes of crushed coal per hour.







CORPORATEGAMES  
DELHI 2012

## Events

SPML team participated in Corporate Games Delhi 2012 held in Delhi between 9th-12th February 2012 at Sirifort Sports Complex. The concept of corporate games was conceived nearly two and half decades ago to arrange multi-disciplinary sports event for Corporates, businesses & organizations to participate in their own country for their lifelong fitness followed by participation in World Corporate Games.

SPML has won medals and laurels in two sports, in 2 kilometer run for over 50 plus professionals, SPML's Col. Rajeev Bahl, Head-Administration clocked the shortest time of 9 minutes 14 seconds to win the first prize. In Cricket 8 a side game, SPML team was a winner at Third position leaving behind other corporate houses. **Congratulations to all participants!!!**





# CSR Update

On the occasion of 83th birthday of our beloved Chairman Emeritus, Shri P C Sethi, SPML Infra Limited and Rotary Club of Delhi Heritage organised a campaign, **Better Healthcare to All**. As part of the campaign, a Healthcare Camp was organised at DWM Workshop at Okhla Industrial Area, Phase-II, New Delhi for economically weaker sections of the society. A panel of eminent doctors including Eye Specialist Dr. Razi Hassan & Dr. Jitendra Saraswat; ENT Specialist Dr. Ravindra Kumar; Physicians Dr. Onkar Chaudhary & Dr. Sonu Kumar were available for consultation and treatment and 5 patients were referred for Cataract operations which will be carried out free of cost. The camp received very good response from the residents and more than 350 people were treated for eye, ENT and other ailments. The Camp also had the facility for blood sugar and BP test and free medicines were provided.

Mr. Rajeev Jain, Director-Govt. of India and President of Rotary Club and MCD Councillor and Deputy Chairperson of Central Zone, Smt. Poonam Bhati also visited the camp and appreciated the efforts.

A number of Environmental Awareness program for proper waste management and segregation at source were organized for residents and school children. Special training sessions on safe handling of waste and precautions were conducted for waste collectors.



# India Water Review interview of Mr. Rishabh Sethi



New Delhi : Delhi-based water infrastructure company SPML Infra Ltd has been active in various EPC projects in water and wastewater treatment space across India. Now, the company believes that the next phase of growth in the water sector will come in management of city water distribution systems and long term operation and maintenance contracts.

SPML Infra Executive Director **Rishabh Sethi** told **Girish Chadha** of India Water Review that the company is currently pursuing several PPP projects and has a strategic plan to increase presence in water, wastewater and SWM sectors in the next three-five years and make SPML as the largest player in the urban utility services in India.

**What is the current product portfolio of SPML Infra Ltd? What percentage of the overall business is contributed by water?**

SPML has over three decades of multidisciplinary experience in executing world class infrastructure for water treatment and transmission, wastewater treatment and recycling, solid waste management, power transmission and distribution and civil infrastructure development. Our water and wastewater projects contribute roughly 70 per cent in our overall business.

**SPML had late last year announced that it had bagged orders worth Rs 592 crore from Gujarat and Rajasthan for water projects. How is the order book position book of SPML looking up in fiscal 2011-12 and 2012-13?**

SPML has won prestigious EPC orders worth Rs 513 Crore from Gujarat Water Infrastructure Limited (GWIL)

for pumped water supply scheme including 75.5 kilometers of water transmission line under "Swarnim Gujarat Saurashtra - Kutch Water Grid" program.

The scope of works include 75.5 kilometers of 2300 and 2400 mm diameter MS Pipeline for pumped water supply scheme with intake arrangement pump house, pumping machinery along with civil mechanical electrical and instrumentation control works with 3 years of Operations & Maintenance (O&M).

The Rs 79 crore order from PHED Jaipur is for Water Supply Scheme for 153 villages and their Dhanies from Malpura, Mor and Pachewar head works under Bisalpur Dudu Water Supply Project with 10 years of O&M.

And another Rs 25 Crore order for 48 Km 400 KV Transmission Line (Bhilwara to Chittorgarh) from Rajasthan Rajya Vidyut Prasaran Nigam Limited.

The order book position stands at Rs 3500 crore in 2011-12 and we expect to add another Rs 1000-1200 crore worth new projects in our account in next financial year.

**SPML was planning to rope in a foreign investor to help finance its expansion activities. At one stage, SPML was in talks with private equity (PE) funds to raise about Rs 125 crore in the latest round of funding. How have things progressed on this front? Are the promoters looking to divest equity to finance expansion activities.**

SPML is aggressively pursuing PPP projects in the water and wastewater space along with management contracts for city distribution. We believe the next phase of growth in the water sector will come in management of city water distribution systems and long term operation and maintenance contracts. Currently, we are operating six city distribution systems. We are looking at financial partners to grow and develop the private water management business.

**Most of the projects bagged in recent months by the company have been in the EPC space. Is the company only focusing on the municipal/government segment or also looking at the industrial and private sector? Are there also plans to expand presence in the BOOT/PPP space in water and wastewater treatment?**

Our projects are not limited to EPC only; we are currently executing a large number of PPP projects both in water and solid waste sectors. Our main focus will remain on



ULBs and government departments, but we are open for opportunities with industrial or private sectors.

We have a strategic plan to increase our presence in water, wastewater and SWM sectors in the next three-five years and make SPML as the largest player in the urban utility services in India.

**What is the company's topline and bottomline expected for 2011-12? What kind of turnover is seen during the next two years?**

The sharp slowdown in the economy this year has resulted in the entire infra industry witnessing challenging times. As a result, last year has been tough for all the companies and also to SPML.

We are focusing on completing the projects on time and we look for about 10-15 per cent topline growth in the coming years. We have also reduced our exposure in the power sector. We are focussing more on margin expansion rather than just topline growth.

**Which are the new areas that SPML is keen to enter in India? The company had tied up with Aqualung to enter into desalination. How is the progress on this front?**

SPML is looking forward to use its expertise of over three decades to provide low cost housing solutions to people in association with municipal and government bodies. Our coal mines in Indonesia have started producing coal and we have already touched one million metric tonne of sales.

Access to safe water is becoming more complex day by day. To cater the demands from industries, desalination is the latest technology to make treated water available for industrial use.

Once SPML starts this project, we will be able to offer cost effective desalinated water to power, construction, oil & gas, petrochemicals, agriculture, mining and minerals and metal processing industries among others. We plan to make this project operational by this year-end.

We are also looking at growing our trenchless rehabilitation of sewer and water pipeline business across India.

**Is SPML looking for other suitable tie-ups with foreign partners on the R&D/technology front to expand its portfolio?**

SPML's alliances with offshore technology domain leaders have given us the access to technical and technological know-how. It helps in executing projects and giving the best available in the world to our clients. We do specific technology tie-ups as per project requirements and are open to any good alliance with foreign partners for world class services.

**SPML is understood to have done a lot of high-level hiring of several industry stalwarts in the past couple of years. What is your vision for the company in the next 5 to 10 years?**

Today, we have one of the finest urban infrastructure team capable of handling any project of any scale with sophistication. We have a vision to make SPML a leader in water and urban services sector globally.



# VISITOR @ SPML



Mr. Jong Hoon Kim, Chairman & CEO, Hanmi Global Co., Ltd. has visited SPML in May 2012 and met with our MD, Mr. Sushil Sethi and discussed the collaboration for potential projects. Hanmi Global is Korea's leading project management consultancy service provider.

## SPML Offices at Bangalore and Mumbai has Shifted

### MUMBAI

**SPML Infra Ltd.**  
 2nd Floor,  
 Arihant Darshan Building  
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 Telefax: +91 22 28044537

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 8/2, Ulsoor Road  
 Bangalore - 560042  
 Tel: +91-80-39445555  
 Fax: +91-80-40956701

*Please note these changes and address all communication to these offices at the above mentioned address only.*

### SPML Received ISO 9001:2008 Certificate



SPML has received the important Quality Management Certificate ISO 9001:2008 which is valid till February 2013.



# SPML in News



## SPML Infra secures orders Worth Rs. 616.72 crore

Capital Market / 14-26, Nov 22, 2011  
SPML Infra has received a letter of acceptance (LOA) from Gujarat...



## SPML Infra gets Two Prestigious Awards at the 4th KPMG Infrastructure Awards

SPML Infra Limited was recognized as the Most Admired Company in the Water & Urban Infrastructure Sector in India at the 4th KPMG Infrastructure Awards 2011...



## The Garbage King

Venkatesha Babu  
Business World  
January 16, 2012

In 1994, a pneumonic plague epidemic broke out in the diamond city of Surat in Gujarat, resulting in 52 deaths and large scale panic migration of about half-a-million residents...

Over 700 km south-east of Surat, in the Nawabi capital of Hyderabad, a young man who had worked with Gammon Dunkerley and Reliance Industries...



NEWS • ANALYSIS • COMMENT • PROJECTS • CONTRACTS • TENDERS  
MAKING ROADS ATTRACTIVE  
water and waste management: sector focus

## Pivotal Role

JNNURM drives multiyear investments

The Jawaharlan Nehru National Urban Renewal Mission (JNNURM) has been instrumental in reform-led development in the water supply and sanitation sectors...



From Manoj Kumar...

## अव परेशानी नहीं खाद और फ्यूल देगा ट्रेडिंग ग्राउंड

Share of the company gained Rs 0.85, or 0.94%, to trade at Rs 91.50, Tuesday

## SPML Infra bag orders worth Rs 6.16 bn

SPML Infra announced on Tuesday it secured orders worth Rs 6.16 billion in Gujarat...

Source: IIS (22-NOV-11)  
SPML Infra announced on Tuesday it secured orders worth Rs 6.16 billion in Gujarat...



## New compost yard promises to rid Madurai of garbage

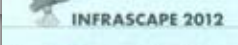
TNN Jan 23, 2012, 03:57AM IST

MADURAI Yet another effort is being made to clean up the city. A new compost yard set up as a public private initiative under JNNURM is set to start functioning soon...

Sanction for this project, which has been set up at a cost of Rs. 57 crore, was made under the Jawaharlan Nehru Urban Renewal Mission (JNNURM) in 2007.

The 100 wards in the Madurai Corporation generate about 600 tonnes of mixed waste of which 20% is degradable...

- Sanction for project, which has been set up at a cost of Rs. 57 crore, was made under the JNNURM programme in 2007.
- The plant was set up in 2010 through a PPP model between the Madurai Corporation and private firm SPML Infra Ltd.
- The 100 wards in the Madurai Corporation generate about 600 tonnes of mixed waste of which 20% is degradable.
- This will be converted into rich organic manure, which will be sold in bulk and also in retail as per demand.
- As of now, a tonne of this rich manure works out to about Rs. 3,000 plus taxes.
- 250 tonnes of this rich manure works out to about Rs. 75,000 plus taxes.



## Urban Infra: NEEDED: A REFORMED JNNURM

Andhra, Chennai, SPML Infra

Implementation of urban infra will take place under the Jawaharlan Nehru Urban Renewal Mission (JNNURM)...

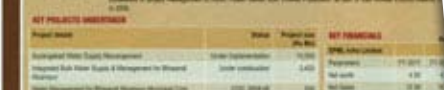
## Urban Infra: JNNURM SHOULD SHOWCASE MODEL URBES

M Guha Ram Reddy, Executive Director, Ranky Group

In Urban Management we have seen a paradigm shift from the traditional model of urban infrastructure...



SPML Infra Limited has been awarded the Most Admired Infrastructure Company in Urban Development award...



SPML Infra Limited has been awarded the Most Admired Infrastructure Company - Overall award...

## Water Resource and Solid Waste Management

Call an meeting with Union Minister for Water Resources and Solid Waste Management...

## दैनिक जागरण

निशुल्क जांच शिविर लगावा  
दरत घोसेसि। (एडव.पु) व रिनेसिस के संकल्प अधिनियम के तहत जांच शिविर लगावा...

## Planning For Sustainable Urban Utilities Water & Solid Waste



PHD Chamber of Work  
PHD Chamber of Work  
PHD Chamber of Work



Posted: Fri, Dec 16 2011, 12:57 AM IST

## Lack of information biggest barrier to water lines

The other issue that needs to be rectified is the hoarding and over consumption of water since water supply is limited.



## SPML Infra bags two KPMG Infrastructure Awards

SME News, Wednesday, Dec 14, 2011 12:19:22 PM IST  
NEW DELHI: The construction service company SPML Infra Limited has bagged two prestigious awards at the fourth KPMG Infrastructure award ceremony...

The jury members, comprising government officials, large private sector people, KPMG Media and KPMG, selected SPML Infra for its covered recognition after conducting a detailed research, technical capacity, financial track record, peer respect and its social impact...

"The philosophy of the awards is to recognize stakeholders who have used an innovative and collaborative approach for successful project development and implementation and are patronized by the peer community as such," said Anand Mahajan, Executive Director, KPMG Advisory Services Pvt. Ltd, on the occasion.



## SPML Infra bags Rs 616 crore orders

SPML Infra today has bagged construction orders worth Rs 616 crore from different companies, including Gujarat Water Infrastructure Ltd (GWIL).

The company has received order from GWIL for providing, supplying, lowering, laying, jointing and commissioning of water transmission pipe line from Dhanki to Navada for a value of Rs 267.21 crores. The company has also secured another contract from GWIL worth Rs 246.07 crores.

It has bagged another order from Public Health Engineering Department, Jaipur, for a value of Rs 79.02 crore, the company said in a filing to the BSE. SPML also bagged Rs 24.42 crore order from Rajasthan Rajya Vidyut Prasaran Nigam, Jaipur for "construction of 400 KV D/C twin ACSR Moose line".



# SPML Branding

Branding is a powerful component of business. A conscious effort has been made to promote and enhance SPML brand image by putting a series of boards across Delhi. New designed SPML boards were displayed at different locations.





## WATER FACTS – DID YOU KNOW?



- 80 percent of the earth's surface is water.
- 97 percent of the earth's water is seawater.
- 2 percent of the earth's water supply is locked in icecaps and glaciers.
- 1 percent of the earth's water is available for drinking.
- About 60 percent of the weight of the human body is water.
- An elephant is 70 percent water.
- A tomato is 95 percent water.
- An egg is about 74 percent water.
- A watermelon is about 92 percent water.
- Fresh, uncompact snow is usually 90-95 percent trapped air.
- Cutting one minute off your shower time can save about 2650 litres of water per month.
- A tap that drips 60 times in one minute would waste over 12 litres a day, 4300 litres per year.
- A human can live more than a month without food but only as much as one week without water.
- It takes 1.5 lac litres of water to manufacture a new car, including tyres.
- Washing one load of clothes in an automatic washing machine uses about 175 litres of water.
- Leaving the water running while you brush your teeth can waste an average of 12 litres of water.
- Every 24 hours about 250 cubic miles of water evaporates from the sea and the land.
- The earth's oceans cover about 140,500,000 square miles and contain almost 330,000,000 cubic miles of water.
- The tallest waterfall in the world is Angel Falls (Venezuela) with a total drop of 3,212 feet (980 mtrs).
- River that carries most water in the world is the Amazon River (South America) which discharges about 4 million cubic feet every second into Atlantic Ocean. That's about 30 trillion litres per day!
- The longest river in the world is the Nile River (Africa) at 4,145 miles (6,670 km).
- The world's shortest river is the Roe River in Montana at 201 feet long.
- Tutunendo, Columbia is the world's wettest place with an average rainfall of 463.4 inches annually.
- The world's driest place is Desierto de Atacama (near Calma, Chile ). It remained almost rainless for about 400 years (till 1971).



## Traits of Effective Leaders

Personality traits, abilities, and social skills most frequently associated with effective leaderships:

- **Adaptability** – Intelligence and ability to enlist cooperation
- **Adjustment** – Judgment and decisiveness and administrative ability
- **Aggressiveness and assertiveness** – Knowledge and cooperation
- **Dominance** – Fluency of speech and popularity and prestige
- **Emotional balance and control** – Sociability (interpersonal skills)
- **Independence** – Social participation
- **Originality and creativity** – Tact and diplomacy
- **Personal integrity** (ethical conduct)
- **Self-confidence**







## SPML Infra Limited

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